­ PRESS RELEASE

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**Manitowoc to present range of aftermarket services at bauma 2025**

* *Potain highlights include an innovative smartphone app and remote-control device to safeguard technicians.*
* *Grove innovations include new boom- and wire-lubrication systems to extend service life, plus the Grove CONNECT™ telematics system.*

Manitowoc will showcase some of its most innovative aftermarket services for customers at its booth ([FS.1202](https://exhibitors.bauma.de/)) during the upcoming bauma 2025 exhibition in Munich, Germany. The Company will underline the importance of customer support by dedicating a large area of its stand to its range of support options.

**POTAIN Offerings**

One highlight will be the award-winning Potain CONNECT™ Assist 4G smartphone app that enables access to detailed crane and operating data via Wi-Fi or 4G. The app synchs directly with the Potain CONNECT™ telematics service, which [debuted at bauma 2022](https://www.manitowoc.com/company/news/manitowoc-introduces-grove-and-potain-connect-digital-solution) and allows users to diagnose faults or prep for service and repairs remotely. It is suitable for all Potain self-erecting and top-slewing cranes equipped with Manitowoc’s Crane Control System (CCS) and can even be used to download the latest updates of the CCS software.

“With our CONNECT™ Assist 4G app, technicians no longer have to climb up to the cab to retrieve machine data; they can also potentially save owners significant travel expenses by accessing all the data they need from many miles away,” said Manuel Calheiros, head of service contracts for Potain.

Also on show from Potain will be the new ProTECHtor™ technology, which prioritizes technician well-being by giving them sole control of the cranes during maintenance via a remote control. The control prevents accidental movements or misunderstandings with the operator from developing into more dangerous situations. ProTECHtor™ allows the technician to switch the crane on or off and to enable or disable high- or low-speed movements. At the same time, audio-visual alerts warn those in the crane’s vicinity of its activity. Again, the new ProTECHtor™ is compatible with any CCS-equipped self-erecting or top-slewing Potain tower crane. It can also provide emergency stop or crane lock functions on non-CCS cranes.

**GROVE Offerings**

From Grove, two new aftermarket products aimed at enhancing operating efficiency will debut.

First is a new boom-lubrication package to prolong machine lifetime through correct and regular greasing. This comprises a grease gun, a 6.5 m high-pressure hose, a boom lubrication pump, and 25 kg of Boom Grease Plus. It offers a variable pressure setting to deliver a metered grease/air mixture, while a long-reach spray lance simplifies access to the pinholes provided for internal boom lubrication.

Second is an ingenious new kit for cleaning and greasing wire rope, again with a view to extending working life. This consists of a rope-lubrication system and a portable grease-transfer device, which are combined to help prevent ropes and sheaves from degrading through adverse chemical reactions.

Grove will highlight its digital services with the Grove CONNECT™ platform for all-terrain cranes. The telematics system transforms troubleshooting, increasing customer value, and maximizing uptime. Visitors can see live demonstrations of the intelligent technology built on the Microsoft Azure platform, which continues to grow in popularity for operators and owners alike.

**Much, much more**

A host of other value-added services from Manitowoc will be highlighted too, including the popular Tirax 80 tool for installing pins on K masts for Potain tower cranes. This handy hydraulic unit helps workers install or remove pins silently and without effort.

In addition, there will be full details on the Manitowoc network of Used Cranes where reliable, manufacturer-accredited, pre-owned cranes are offered at a convenient price point and with typically shorter delivery times than new cranes. There’s also information on the comprehensive EnCORE program which allows users to have their cranes expertly refurbished, or to have certain systems overhauled. With EnCORE, owners get a crane that is updated to OEM specifications, and which carry a full one-year warranty.

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ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company was founded in 1902 and has over a 120-year tradition of providing high-quality, customer-focused products and aftermarket support services to its markets. Manitowoc is one of the world's leading providers of engineered lifting solutions. Manitowoc, through its wholly owned subsidiaries, designs, manufactures, markets, distributes, and supports comprehensive product lines of mobile hydraulic cranes, lattice-boom crawler cranes, boom trucks, and tower cranes under the Aspen Equipment, Grove, Manitowoc, MGX Equipment Services, National Crane, Potain, and Shuttlelift brand names.

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