 PRESS RELEASE

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**Manitowoc appoints Europa Infrastructure as Potain dealer in Kenya**

* *Europa Infrastructure, a specialist in tower cranes and construction equipment, has been named Potain dealer in Kenya.*
* *The partnership ensures comprehensive parts, service support, and world-class equipment for the construction and mining sectors in the region*.

Manitowoc is expanding its presence in East Africa with the appointment of [Europa Infrastructure](https://www.europainfra.com/) as its Potain dealer in Kenya. This partnership marks a significant step forward in providing comprehensive crane solutions, superior aftersales support, and enhanced service capabilities to regional customers.

The appointment of Europa Infrastructure aligns with Manitowoc’s broader strategy to strengthen its presence in East Africa by partnering with trusted local experts. The collaboration was celebrated during an award ceremony at bauma China 2024, highlighting the shared commitment of both companies to supporting the construction and mining industries in the region.

Europa Infrastructure is based in Nairobi. In addition to offering tower cranes, it offers hoists, access platforms, and concrete batching plants to customers. With a dedicated team of 36 employees, including 14 service specialists, the company is well-positioned to meet the needs of the construction and mining sectors across the region.

To kick off the partnership, Europa purchased a used Potain MC 120 tower crane, which will be delivered to a local customer. Amit Raikundalia, managing director of Europa Infrastructure, emphasized the value of the collaboration with Potain:

“Potain offers superior products and unmatched aftersales support, which sets it apart in the market. Our appointment as the dealer is a demonstration of our company’s ability to deliver world-class solutions to customers. This partnership also provides us with a strong global brand to further solidify our presence in the market.”

To learn more about Potain tower cranes click [here](https://www.manitowoc.com/potain).

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ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company was founded in 1902 and has over a 120-year tradition of providing high-quality, customer-focused products and aftermarket support services to its markets. Manitowoc is one of the world's leading providers of engineered lifting solutions. Manitowoc, through its wholly owned subsidiaries, designs, manufactures, markets, distributes, and supports comprehensive product lines of mobile hydraulic cranes, lattice-boom crawler cranes, boom trucks, and tower cranes under the Aspen Equipment, Grove, Manitowoc, MGX Equipment Services, National Crane, Potain, and Shuttlelift brand names.

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