

PRESS RELEASE

April 18, 2024

**Manitowoc highlights technician training and successful crane remanufacturing at M&T Expo 2024**

* *Between April 23-26, visitors to Manitowoc’s stand (C-10) at M&T Expo in São Paulo will discover the company's latest investments to expand and enhance customer support in Latin America.*
* *Successful models in Brazil, such as the Grove GMK6400-1 and a refurbished GMK5250L-1, will be on display.*
* *Visitors will also get a close look at the MLC165 crawler crane simulator, one of the most advanced simulators in the lifting industry.*

Manitowoc has exciting updates for visitors at this year’s [M&T Expo](https://www.mtexpo.com.br/en/), the largest construction and mining equipment trade show in Latin America. The company recently inaugurated its new training center in São Paulo, doubling its capacity and increasing the number of crane simulators on-site after extensive renovations. One of these simulators, showcasing an MLC165 crawler crane, is considered one of the most advanced in the lifting industry and will be on display at Booth C-10 at M&T Expo in São Paulo.

Furthermore, Manitowoc’s [EnCORE](https://www.manitowoc.com/support/remanufacturing) team is celebrating the delivery of a Manitowoc 4600 crawler crane after a complete remanufacturing process, preparing it for work on the construction of the Angra 3 nuclear power plant, in Brazil. The crane, originally purchased by the state-owned Electronuclear in 1982, suffered extensive corrosion damage over years of disuse at the nuclear complex.

The increasing number of certified remanufactured machines has boosted the used market in Latin America, enabling customer access to highly efficient cranes that would otherwise remain idle elsewhere in the world.

Leandro Moura, Manitowoc's marketing manager for Latin America, highlights the expansion of EnCORE's *Hydraulic Cylinder Repair and Return* program, which now includes more partner companies and improved service efficiency to customers across the region.

“At M&T Expo, we will showcase Manitowoc’s ongoing investment and dedication to improving our customer support services, which is our primary focus,” Moura explains. “We aim to ensure quick and efficient solutions to any commercial, technical, or operational crane-related issue in the region.”

Moura elaborates that the São Paulo training center expansion, for example, meets a growing demand from regional customers to increase the number of trained technicians within their own teams. This effort aims to maximize crane productivity on the job site. The strengthening of Manitowoc’s EnCORE crane reconditioning and certification efforts also reflects the need to offer more affordable cranes in the region.

**Successful new and used machines**

Visitors to the Manitowoc stand will also closely examine popular crane models in Brazil, such as the [Grove GMK6400-1 all-terrain crane,](https://www.manitowoc.com/grove/all-terrain-cranes/gmk6400-1) a class leader in six-axle cranes. When configured with its full 197 ft (60 m) main boom plus 259 ft (79 m) luffing jib, it achieves a maximum tip height of 448 ft (136) m.

Moura adds that the GMK6450-1, which shares the design of the GMK6400-1 but with an increased capacity from 400 t to 450 t, has also garnered interest in the region. Last year, Manitowoc delivered a GMK6450-1 to a [crane rental company on the Caribbean island of Barbados](https://www.manitowoc.com/company/news/first-grove-custom-built-gmk6450-1-caribbean-gets-ready-work-barbados).

“We’ve seen an increase in the volume of new Manitowoc crane models arriving in the country, thanks to the advancement of Brazil’s construction sector in recent years. This is due to positive economics as well as Manitowoc’s investment in developing innovative, more compact machines, thus increasing efficiency at the job site,” Moura says. “On the other hand, we are seeing a very strong and promising market for used cranes. Our customers understand that they can purchase a machine at a lower price while maintaining the same level of excellence as a new one.”

A refurbished [Grove GMK5250L-1 all-terrain crane](https://www.manitowoc.com/grove/all-terrain-cranes/gmk5250l-1) that was shipped directly to M&T Expo from Manitowoc’s EnCORE facility in Langenfeld, Germany will be on display at Manitowoc’s booth. Visitors will be able to see the EnCORE team’s exceptional work firsthand.

For more information about M&T Expo 2024, [click here](https://www.mtexpo.com.br/en/).

**M&T Expo 2024** (part of bauma NETWORK)

Date: April 23 – 26, 2024

Time: 1 p.m. to 8 p.m.

Location: São Paulo Expo, SP

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| **Image captions:** |
| Manitowoc’s training center in São Paulo has doubled its capacity and increased the number of crane simulators on-site.A Grove GMK6400-1 all-terrain crane, a popular model in Brazil, will be on display at M&T Expo. |

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ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company was founded in 1902 and has over a 120-year tradition of providing high-quality, customer-focused products and aftermarket support services to its markets. Manitowoc is one of the world's leading providers of engineered lifting solutions. Manitowoc, through its wholly owned subsidiaries, designs, manufactures, markets, distributes, and supports comprehensive product lines of mobile hydraulic cranes, lattice-boom crawler cranes, boom trucks, and tower cranes under the Aspen Equipment, Grove, Manitowoc, MGX Equipment Services, National Crane, Potain, and Shuttlelift brand names.

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