

**G Machinery off to strong start as new Grove distributor in Japan**

In 2021, as part of its drive to strengthen its presence in Asia, Manitowoc announced the appointment of G Machinery as its new distributor for Grove all-terrain cranes in Japan. Based in Tokyo, the company is providing sales and service support to customers across the country.

Shortly after coming on-board as a Grove distributor, G Machinery scored its first success, selling and delivering its first two cranes: one GMK5150L-1J and one GMK5250XL-1J (the crane models have the “J” denomination at the end to reflect that their design is tailored specifically for the requirements of the Japanese market). Both cranes were sold to a leading Japanese crane rental company.

Shohei Konno, president of G Machinery, predicted the reputation and product quality of Grove cranes would make them an attractive option for customers in Japan.

“We see a lot of potential for Grove cranes in Japan,” he said. “It’s one of the most famous mobile crane brands in the world and it is known locally for its high-quality products with proven reliability We are delighted to have delivered the first two all-terrain cranes to one of the country’s best-known crane rental companies. The fact our first two units were sold to a company of this stature shows the high regard the market has for the Grove brand and points to an exciting future.”

**Powerful and reliable**

G Machinery offers the full range of Grove all-terrain cranes but is particularly focused on six-axle and five-axle models (such as the GMK5150L-1J & GMK5250XL-1J), which offer excellent load charts and easy maneuverability.

The GMK5150L-1J is the most powerful crane in its category at the time with a capacity of 11.8 t at the end of its 60 m main boom which can be lifted out to a radius of up to 18 m. With the GMK5250XL-1J, meanwhile, customers get a 78.5 m boom (the longest in the five-axle class) together with a 250 t capacity. Both cranes feature Grove’s unique MEGATRAK suspension as well as the TWIN-LOCK boom pinning system. Features such as these, and more, allow the cranes to deliver solid lifting performance alongside easy off-road mobility and fast highway speeds.

Marco Zucchet, Manitowoc’s sales director for mobile and tower cranes in Asia, said he was pleased have G Machinery representing the global Grove family in Japan.

“Our history in Japan stretches back over many decades but with the appointment of G Machinery as our distributor we see the opportunity to begin a new chapter in the country. Over the past five years we have also executed a series of rapid new product developments that has given rise to some of the most advanced mobile cranes in the industry. With our presence in Japan now confirmed through G Machinery, we are in a perfect position to help mobile crane owners in the country gain a competitive advantage and boost their productivity and profitability for lifting operations.”