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**Excon 2023: Potain MCH 175 reflects growing demand for high-tech cranes in India**

* *Manitowoc’s impressive display at Excon 2023 underlines India’s expanding desire for advanced lifting technology to improve jobsite productivity.*
* *The Potain MCH 175 on display drew a high level of customer interest as the need for dependable cranes and expedited construction timelines accelerates across India.*
* *The company secured orders for 15 Potain tower cranes at the show, with many other promising leads for future sales.*

The Potain MCH 175 luffing jib crane took center stage at this year’s Excon in Bengaluru, India, reinforcing the company’s commitment to bringing advanced lifting technology and solutions to the fast-growing economy.

“We showed the MCH 175 at this year’s exhibition because it’s the best crane of its type in the world,” said Prashant Suryawanshi, managing director at Manitowoc. “It received a lot of attention, and we showed visitors how next-level lifting innovation can help contractors keep pace with the country’s ambitious infrastructure aspirations.”

Hundreds of visitors converged at the Manitowoc booth, including representatives from major contractors such as Larsen & Toubro, Tata Projects, Patel Engineering, and Leighton. Attendees had the opportunity to see the MCH 175’s industry-leading features up close and have meaningful discussions with Manitowoc specialists.

“It was fantastic to connect with customers, colleagues, and dealers throughout the five-day event,” said Suryawanshi. “The enthusiasm and positivity were reflected in the productive discussions we had. Customers particularly appreciated the staircase access to the MCH 175 on our booth for a better look at the model. Additionally, Excon was an excellent platform to showcase our service and support solutions such as parts, training, and refurbishment through our extensive dealer network to help customers get the maximum performance and uptime from their cranes.”

The MCH 175 has a maximum capacity of 10 t, a maximum radius of 55 m, and a maximum tip capacity of 1.5 t. The crane features a 50 m jib length, and working heights reach up to 147 m. A standout feature of the MCH 175 is its VVH hydraulic luffing technology, facilitating swift elevation and descent of the jib. This innovative capability allows the jib to transition from 10° to 87° in under two minutes, enhancing efficiency on-site. Furthermore, the design eliminates the requirement for luffing ropes, streamlining the assembly process and saving valuable time.

The company confirmed sales of 15 Potain cranes during the show and anticipates further orders based on additional positive discussions. The sales included confirmation that the Potain MCH 175 on display at Excon will go to Indian conglomerate Shapoorji Pallonji.

To learn more about the Potain MCH 175, [click here.](https://www.manitowoc.com/potain/top-slewing-cranes-asia/mch-175a)

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| Image captions |
| *(From left to right): Prashant Bahir, Manitowoc; Pranav Joshi, Patel Engineering; Prashant Suryawanshi, Manitowoc; Vinay Joshi, Patel Engineering; Sunil Kumar, Patel Engineering; Runal Jadhav, Manitowoc.* |
| *The Manitowoc booth welcomed hundreds of visitors, facilitating numerous productive discussions.* |

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ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company, Inc. was founded in 1902 and has over a 120-year tradition of providing high-quality, customer-focused products and support services to its markets. Manitowoc is one of the world's leading providers of engineered lifting solutions. Manitowoc, through its wholly-owned subsidiaries, designs, manufactures, markets, and supports comprehensive product lines of mobile hydraulic cranes, lattice-boom crawler cranes, boom trucks, and tower cranes under the Aspen Equipment, Grove, Manitowoc, MGX Equipment Services, National Crane, Potain, and Shuttlelift brand names.

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