CAPTION STORY

December 18, 2023

**Potain partners with E-Buildway for Georgia to extend reach across Central Asia**

Manitowoc is expanding its footprint across Central Asia with the appointment of [E-Buildway](http://buildway.ge/) as a Potain dealer for Georgia. E-Buildway is a prominent name in the Georgian construction equipment industry and its appointment as Potain dealer cements a working relationship between the two companies that has flourished over recent months. E-Buildway has sold eight used Potain MC 120 cranes in Georgia so far, to contractors including New Group, Tbilisi House, and Green House.

“Our engineers work closely with customers to find the right crane for their project. Potain is a trusted brand and contractors know they will get quality and reliability. It’s why so many of them are choosing used Potain cranes over new cranes from alternative suppliers,” said Nino Giorgadze, co-founder of E-Buildway.

To learn more about Potain cranes click [here](https://www.manitowoc.com/potain).

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| Image caption |
| *Nino Giorgadze (left) and Valeriane Simonia (right), co-founders of E-Buildway, pictured at the Manitowoc factory in Zhangjiagang, China* |

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ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company, Inc. was founded in 1902 and has over a 120-year tradition of providing high-quality, customer-focused products and support services to its markets. Manitowoc is one of the world's leading providers of engineered lifting solutions. Manitowoc, through its wholly-owned subsidiaries, designs, manufactures, markets, and supports comprehensive product lines of mobile hydraulic cranes, lattice-boom crawler cranes, boom trucks, and tower cranes under the Aspen Equipment, Grove, Manitowoc, MGX Equipment Services, National Crane, Potain, and Shuttlelift brand names.

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