­ NEWS RELEASE

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**Falcon Tower Crane Services appointed UK dealer for Potain self-erecting cranes at bauma 2022**

* *Already the largest tower crane owner in the country, Falcon Tower Crane Services is now further developing its sales operations.*
* *The company will receive six Potain self-erecting cranes in its first order as a UK dealer.*

At bauma 2022, Manitowoc announced [Falcon Tower Crane Services](https://www.falconcranes.co.uk/) will be its new UK dealer for Potain self-erecting cranes. Falcon Tower Crane Services also confirmed an order for six cranes as part of the new arrangement. The company will receive two Potain Igo 50 models, a Potain Hup 40-30, and three Potain Igo T 85 A cranes.

Falcon Tower Crane Services is the largest tower crane rental company in the UK, with a fleet of 450 units. The company is taking on the UK dealership of Potain self-erecting cranes as it continues to develop its sales.

“We’re receiving more and more enquiries from our UK customers for sales in addition to our ongoing rental agreements,” said Andrew Brown, managing director of Falcon Tower Crane Services. “We’re delighted to take on this new role as the UK dealer for Potain self-erecting cranes and we see a lot of potential for the product in the UK, with strong scope for growth as we expand our rental fleet and market the cranes for sale.”

**Potain self-erecting range**

The Igo 50 is the largest self-erecting crane in Potain’s Igo range. The 4 t capacity crane features a
40 m jib and can lift 1.1 t at jib end. It is designed with a small rear slewing radius to ensure maneuverability even at the most congested jobsites.

The 4 t Potain Hup 40-30 shines in both versatility and agility with several configuration options, high-performance slewing that delivers superior motion control, and the best transport package ever designed for a self-erecting crane. It can be erected in 16 different configurations, which is unique to this category of self-erecting cranes and enables it to be easily adapted for a range of jobsite applications.

Often deployed to build low-rise apartment and commercial complexes, the 6 t capacity Potain Igo T 85 A is easy to set up and dismantle, and its 45 m swing radius can generally cover all of a site’s building area. The variable height telescoping lattice mast ranges from 20 – 38 m.

Falcon Tower Crane Services will handle sales and support services for Potain self-erecting cranes from its base in Shipdham, Norfolk.

To learn more about the Potain range of self-erecting cranes, click [here](https://www.manitowoc.com/potain/self-erecting-cranes).

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ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company, Inc. was founded in 1902 and has over a 120-year tradition of providing high-quality, customer-focused products and support services to its markets. Manitowoc is one of the world's leading providers of engineered lifting solutions. Manitowoc, through its wholly-owned subsidiaries, designs, manufactures, markets, and supports comprehensive product lines of mobile hydraulic cranes, lattice-boom crawler cranes, boom trucks, and tower cranes under the Aspen Equipment, Grove, Manitowoc, MGX Equipment Services, National Crane, Potain, and Shuttlelift brand names.

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