­ NEWS RELEASE

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**Montarent inks order for 15 Potain self-erecting cranes on day one of bauma 2022**

* *The order includes 12 Potain Igo MA 21 and three Igo 32 self-erecting cranes.*
* *Montarent equips each crane with a customized self-propelled chassis for its customers.*

Dutch crane rental and sales company Montarent signed an order for 15 new Potain self-erecting cranes at bauma 2022. There are 12 Igo MA 21 cranes and three Igo 32 cranes in the order. Montarent provides specialised, highly mobilized self-erecting cranes for international sales and rental. It equips each crane it purchases with a customized self-propelled chassis. Customers can select from a trailer-mount, crawler-mount, a 4WDS, all-wheel steer chassis, or a variety of other alternatives depending on their needs.

The Potain Igo MA 21 is a hugely popular crane with Montarent’s customer base. Ahead of this latest order of 12 units at bauma 2022, the company previously purchased 60 units, which were either sold to customers or utilized in its own rental fleet. Units have been sold to the U.S., France, Germany, the UK, and elsewhere.

Cor Koopmans, director at Montarent, said:

“The Potain Igo MA 21 is the most complete crane that we can use on our chassis,” he said. “The configuration is a perfect fit for us. We give our customers the ultimate mobility and versatility by delivering a chassis with their self-erecting crane. It’s a solution that saves them time and money on site and it reduces labor requirements. Our relationship with Potain has evolved over the past five years and we love that they act as a true partner to our business. It’s a collaboration.”

The Potain Igo MA 21 is a 1.8 t self-erecting crane that can be operated via radio remote control, which allows operators to move around the job site and cooperate with subcontractors on different tasks they are working to execute. They can work on the ground alongside subcontractors, increasing communication and cooperation. Another advantage of the Igo MA 21 is its easy mobility. The crane has a permanently installed transportation axle and ballast so it can travel in one load down roads and highways and quickly maneuver into position on the jobsite.

While most customers opt for the Igo MA 21, there are instances where greater capacity and reach is required and the Igo 32 is a perfect option.

The Igo 32 is one of Potain’s largest self-erecting cranes. It has a maximum hook height of 22 m and can lift 1.1 t at its 30 m jib end. The Igo M 14 has class-leading lifting height and flexible configuration options; operators can adjust the crane’s configuration at their yard before dispatching it to a job site, making setup time even shorter.

The latest deliveries for Montarent will be used to refresh the company’s rental fleet of 35 cranes, as well as satisfying customer orders.

Wybe Smit, regional director, tower cranes, the Netherlands and Scandinavia, at Manitowoc, said:

“We’re delighted to sign this latest order with Montarent, which reinforces our strong relationship with our two companies. The solution that Montarent supplies to its customers reflects the ethos of Manitowoc, putting customers at the heart of the process and delivering solutions that offer a competitive advantage. We’re looking forward to continuing our success together into the future.”

To learn more about the Potain Igo MA 21 [click here](https://www.manitowoc.com/potain/self-erecting-cranes/igo-ma-21), and to learn more about the Potain Igo 32 [click here](https://www.manitowoc.com/potain/self-erecting-cranes/igo-32).

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ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company, Inc. was founded in 1902 and has over a 120-year tradition of providing high-quality, customer-focused products and support services to its markets. Manitowoc is one of the world's leading providers of engineered lifting solutions. Manitowoc, through its wholly-owned subsidiaries, designs, manufactures, markets, and supports comprehensive product lines of mobile hydraulic cranes, lattice-boom crawler cranes, boom trucks, and tower cranes under the Aspen Equipment, Grove, Manitowoc, MGX Equipment Services, National Crane, Potain, and Shuttlelift brand names.

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