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March 15, 2022

**Manitowoc appoints Stirnimann as Potain tower crane dealer in Denmark, Greenland, and the Faroe Islands**

* *As of January 1, 2022, Stirnimann is responsible for the distribution of Potain top-slewing and self-erecting tower cranes, as well as offering rental, servicing, and spare parts, across Denmark, Greenland, and the Faroe Islands.*
* *Stirnimann already enjoys a close relationship with Manitowoc, having served as Potain dealer for Switzerland since 1986 and for Austria since 2015.*
* *From its base in Ølstykke, near Copenhagen, the dealer is committed to bringing its deep technical knowledge and high standard of service to customers across the new territories.*

Longstanding Potain dealer for Switzerland and Austria, Stirnimann has expanded its sales, rental and service activities into Denmark, Greenland, and the Faroe Islands.

“The new territories offer good opportunities for our business. Potain is a strong brand in these areas, and we can leverage our long experience from Switzerland and from building up a new market in Austria,” said John Cristian Asmussen, CEO for [Stirnimann](https://www.stirnimann.dk/) in Denmark, Greenland, and the Faroe Islands

From its new location in Ølstykke, near Copenhagen, Stirnimann will offer sales of Potain top-slewing and self-erecting models, tower crane rental, parts, and servicing. Besides the office building, the new facility incorporates a 4,000 m2 yard and parts warehouse.

Wybe Smit, Manitowoc’s regional director for tower cranes in The Netherlands and Scandinavia, said: “Stirnimann has a highly competent team and has already made significant investments for the region. We are pleased to deepen our already close cooperation with them.”

Stirnimann has ordered a package of 17 Potain cranes for its rental fleet, which it will continuously strengthen over the coming years. Among the new cranes is Scandinavia’s first Igo T 99 self-erecting crane.

The initial order also includes eight used cranes from the top-slewing and self-erecting ranges, two of which have been completely refurbished in the Manitowoc EnCORE program.

Several of Stirnimann’s rental cranes are already working on jobsites in Jutland and central Copenhagen. All remaining cranes will be delivered before the summer.

“Potain’s strong and wide product range with a high level of quality is an excellent match for our sales and service competences at Stirnimann. We are excited to extend the many years of cooperation between Potain and Stirnimann, bring the strength of the Potain product range to the new markets, and support new customers with our expertise. Service is the core basis for adding value and solving problems for our customers,” John Asmussen concluded.

Please visit the Manitowoc website to learn more about [Potain top-slewing and self-erecting tower cranes](https://www.manitowoc.com/potain).

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Caption

Image 1: (From left) Patrick Leuenberger, CFO of Stirnimann AG; Jørgen Saabye, Technical Consultant at Stirnimann AS; John Asmussen, CEO of Stirnimann AS; Kenneth Nielsen, Tower Crane Service Technician at Stirnimann AS; Wybe Smit, Regional Director Tower Cranes for The Netherlands & Scandinavia at Manitowoc; Fritz Oschwald, Board Member of Stirnimann Group.

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ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company, Inc. was founded in 1902 and has over a 118-year tradition of providing high-quality, customer-focused products and support services to its markets. Manitowoc is one of the world's leading providers of engineered lifting solutions. Manitowoc, through its wholly-owned subsidiaries, designs, manufactures, markets, and supports comprehensive product lines of mobile hydraulic cranes, lattice-boom crawler cranes, boom trucks, and tower cranes under the Aspen Equipment, Grove, Manitowoc, MGX Equipment Services, National Crane, Potain and Shuttlelift brand names.

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