NEWS RELEASE

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**Sales success and popular debut for Manitowoc at Excon 2022**

* *The Potain MCT 135 was unveiled for the Indian market at Excon 2022.*
* *The Company also exhibited a simulator based on the Potain MCT 85 which proved a popular attraction.*
* *Eight orders were confirmed at the booth.*

Manitowoc celebrated the launch of a new model for India at this year’s Excon 2022 in Bengaluru and reported strong interest among customers in its Potain range of cranes. The event is one of the largest construction exhibitions in South Asia. On the Manitowoc booth was a Potain MCT 135 tower crane, which has been added to the product lineup manufactured at its local Pune factory.

Prashant Suryawanshi, general manager for Manitowoc Cranes in India, said the Company took full advantage of being at its first major exhibition in the country for nearly three years.

“It was great to meet so many customers, colleagues, and dealers over the five-day event,” he said. “There was a lot of energy and positivity from the companies we welcomed to our booth and that was confirmed in the number of confirmed sales and positive discussions we experienced. It was also a great opportunity to show customers the value-added services that make Manitowoc an ideal partner. From parts and service to training, financing, and monitoring we have all kinds of support offerings that help Potain owners get the best performance and reliability from their cranes.”

Many visitors went directly to the Manitowoc booth, and the Company welcomed key customers from major contractors such as L&T, Eversendai, Reliance, Sobha Limited, JMC Projects Ltd, TATA Projects, Harsh Constructions Pvt Ltd, Sugam Infrastructure Limited, Bearys Group, Rohan Builders. There were also rental and dealer customers, as well as media and industry partners visiting the Manitowoc stand.

**Potain MCT 135**

Taking center stage on the company’s booth was the Potain MCT 135, which is now being built [locally in Pune.](https://www.manitowoc.com/company/news/popular-potain-mct-135-added-production-line-pune-factory) The topless tower crane is available in two variations, an H6 version with a 6 t maximum capacity or an H8 version with an 8 t maximum capacity. Response to the new addition was overwhelmingly positive, and one order was confirmed during the show (full details to be released soon).

“Potain supports the ongoing Make in India initiative,” said Prashant Suryawanshi. “So, adding another model to our lineup in Pune makes sense. Both the new MCT 135 and the popular MCT 85 are perfect for India’s increasingly busy jobsites, where efficiency is everything. That means performance and reliability from a brand you can trust.”

In addition to the Potain MCT 135, Manitowoc also had an on-stand simulator based on the Potain MCT 85. It proved hugely popular, allowing visitors to get first-hand experience of sitting behind the controls of one of the best-selling tower cranes in India. It included a real-world simulator of the winches to accurately replicate the smoothness and performance of the crane in a variety of lifting tasks.

The Company confirmed eight Potain sales during the show, with more expected to follow. The company’s extensive and experienced network of local dealers played a key role in delivering this success.

To learn more about the Potain MCT 135, click [here](https://www.manitowoc.com/potain/top-slewing-cranes-asia/mct-135-h8).

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ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company, Inc. was founded in 1902 and has over a 120-year tradition of providing high-quality, customer-focused products and support services to its markets. Manitowoc is one of the world's leading providers of engineered lifting solutions. Manitowoc, through its wholly-owned subsidiaries, designs, manufactures, markets, and supports comprehensive product lines of mobile hydraulic cranes, lattice-boom crawler cranes, boom trucks, and tower cranes under the Aspen Equipment, Grove, Manitowoc, MGX Equipment Services, National Crane, Potain, and Shuttlelift brand names.

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