­NEWS RELEASE

September 08, 2021

**Manitowoc appoints Stirnimann as newest Potain tower crane dealer in Denmark**

* *Effective September 2021, Stirnimann will provide Manitowoc customers in Denmark, the Faroe Islands and Greenland with Potain top-slewing and self-erecting cranes, as well as rental, parts and aftermarket services.*
* *Stirnimann is a long-standing distributor of Potain cranes in Switzerland and Austria and is excited to expand its territories.*

The longstanding Potain dealer for Switzerland and Austria, Stirnimann has been appointed the newest Potain dealer for Denmark, the Faroe Islands and Greenland. Over the coming months, the dealer will ramp up its operations to become fully operational by January 2022 at the latest.

“We are delighted to announce Stirnimann as our exclusive Potain dealer in Denmark. The extensive history of our relationship with Stirnimann has seen many successes and we have developed an excellent partnership. We are convinced that this is a very good opportunity for both companies. The combination of Stirnimann’s experience and advanced Potain products positions us well to further develop our presence in the Danish market,” said Christophe Simoncelli, senior vice-president for Tower Cranes Europe at Manitowoc.

Stirnimann owns a fleet of more than 400 rental cranes and has been the exclusive dealer for Potain cranes in Switzerland since 1986. The dealer’s footprint and success in Switzerland and Austria, its excellent reputation in the crane industry and its knowledge of the whole Potain range will be key factors for its development and support of Potain customers in its new territories.

Stirnimann will distribute the Potain top-slewing range and the self-erecting range, as well as promoting all other Potain service activities, including rental, spare parts and aftersales.

Stirnimann board member Fritz Oschwald said: “We will invest all our energy and know-how to build sustainable and collaborative relationships with our valued Danish customers.”

Founded in 1915, Stirnimann is a leading supplier of building equipment and heavy machinery for the construction market. It operates across Switzerland and Austria.  It is a comprehensive end-to-end lifting solutions provider, offering sales and service for new and used Potain cranes. It also runs a large rental fleet of self-erecting and top-slewing tower cranes.

Visit the Manitowoc website to learn more about [Potain tower cranes](https://www.manitowoc.com/potain). For more information about Stirnimann in Denmark, please visit the [dealer website](http://www.stirnimann.dk) www.stirnimann.dk.

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ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company, Inc. was founded in 1902 and has over a 118-year tradition of providing high-quality, customer-focused products and support services to its markets. Manitowoc is one of the world's leading providers of engineered lifting solutions. Manitowoc, through its wholly-owned subsidiaries, designs, manufactures, markets, and supports comprehensive product lines of mobile telescopic cranes, lattice-boom crawler cranes, boom trucks, tower cranes, and industrial cranes under the Grove, Manitowoc, National Crane, Potain and Shuttlelift brand names.

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