PRESS RELEASE

January 28, 2021

**Reliable Potain cranes fuel growth at Russian company Sutek**

* *Sutek prefers Potain cranes for their reliability, especially in the sub-zero Russian temperatures.*
* *The company has almost 50 units and has employed them on some of Russia’s most high profile construction projects of recent years.*

Sutek, one of Russia’s largest tower crane rental companies, has invested strongly in Potain cranes over the past decade and the additions have helped drive success for the company. It purchased its first unit in 2013, although its association with Potain cranes stretches all the way back to 1987. Today the company operates a fleet of 48 Potain cranes, including MR 295, MDT 178, MDT 269, MC 235 B, MCT 385 L14 and MCT 178 models, with new deliveries coming in 2021.

Sutek has a reputation as a provider of reliable cranes that can help projects hit their deadlines and come in on budget. The company enjoys the exceptional lifting power and innovative technologies that come with Potain cranes, but most important is their reliability in the challenging Russian conditions, according to Unal Atik, owner and general manager of Sutek.

“Reliable cranes mean time savings on jobsites and there are cost advantages too because Potain cranes need fewer repairs and replacement parts,” he said. “Russia is well-known for its harsh weather, but our Potain cranes deliver excellent performance no matter how extreme the conditions.”

When support is required by Sutek, the company knows it can count on Manitowoc Crane Care, which provides comprehensive after-sales service throughout Russia.

“We have worked with Manitowoc and Potain for many years now and we are pleased with the high-quality service the company provides,” noted Atik. “The Manitowoc team in Russia is very supportive and committed to assisting us with all of our needs.”

**Top jobs**

Sutek’s Potain tower cranes have worked on a wide range of jobsites in recent years, including residential, commercial and industrial projects. These include some of the country’s largest airport projects, such as the Sheremetyevo and Domodedovo airports in Moscow, as well as the Rostov-on-Don airport. Other projects include the Evolution Tower, Neva Towers skyscrapers as well as the Tushyno 2018 residential project in Moscow and the Sibur petrochemical plant in Tobolsk. Currently the company is engaged in notable projects such as the Grand Tower and Capital Towers projects in Moscow.

Headquarted in Moscow, Sutek offers rental, installation, dismantling and operation services for tower cranes. Besides the Moscow region, the company works in many other large construction markets in Russia, including St. Petersburg, Nizhny Novgorod, Tobolsk, Perm and Voronezh.

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ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company, Inc. (“Manitowoc”) was founded in 1902 and has over a 117-year tradition of providing high-quality products and support services that are tailored to customers’ needs. Its 2019 net sales were approximately $1.83 billion. Manitowoc is one of the world's leading providers of engineered lifting solutions. Through its wholly-owned subsidiaries, Manitowoc designs, manufactures, markets and supports comprehensive product lines of mobile telescopic cranes, tower cranes, lattice-boom crawler cranes, boom trucks and industrial cranes under the Grove, Potain, Manitowoc, National Crane, Shuttlelift and Manitowoc Crane Care brand names.

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