­NEWS RELEASE

September 16, 2020

**Manitowoc awards Lanco Group of Companies as Top Dealer of the Year**

For the fifth year in a row, Manitowoc has recognized Lanco Group of Companies (Lanco) as its North America Top Dealer of the Year. The Homewood, Illinois-based group was the largest single purchaser of Manitowoc cranes across all of its brands by dollar amount in 2019.

“We are very proud to celebrate this award with our great partner Lanco for five years running. Lanco is a world class group of companies, committed to providing high-standard services and meeting the customers’ needs,” said David Hull, general manager North America at Manitowoc. “We’re very pleased to do business with a group that invests in having an excellent team and equipment, because that makes the difference to our customers.”

Founded in 1954 in Illinois by John (Jack) Lanigan, and led today by Mike Lanigan, Lanco is a multinational corporation that provides innovative solutions and services to various industries, such as manufacturing, sports and entertainment. Its crane business unit is comprised of the dealers Walter Payton Power Equipment, Western Pacific Crane & Equipment and Mi-Jack Canada, which cover an extended area in the United States and Canada.

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CONTACT

**Chris Bratthauar**

Manitowoc

T +1 717 593 5348

[chris.bratthauar@manitowoc.com](mailto:chris.bratthauar@manitowoc.com)

ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company, Inc. (“Manitowoc”) was founded in 1902 and has over a 117-year tradition of providing high-quality products and support services that are tailored to customers’ needs. Its 2019 net sales were approximately $1.83 billion. Manitowoc is one of the world's leading providers of engineered lifting solutions. Through its wholly-owned subsidiaries, Manitowoc designs, manufactures, markets and supports comprehensive product lines of mobile telescopic cranes, tower cranes, lattice-boom crawler cranes, boom trucks and industrial cranes under the Grove, Potain, Manitowoc, National Crane, Shuttlelift and Manitowoc Crane Care brand names.

THE MANITOWOC COMPANY, INC.

One Park Plaza – 11270 West Park Place – Suite 1000 – Milwaukee, WI 53224, USA

T +1 414 760 4600

[**www.manitowoc.com**](http://www.manitowoccranes.com/)