­NEWS RELEASE

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**Davis Company embraces innovation once again with first Potain Hup M 28-22 in the U.S.**

* *The Reno, Nevada, general contractor leads the way in the adoption of Potain’s pioneering self-erecting cranes in the country.*
* *In 2005, Davis Company introduced another groundbreaking Potain self-erecting crane to North America: the Igo MA 21. Its outstanding performance led the contractor to purchase the new Hup 28-22.*
* *Now, as the first customer to purchase a Hup M 28-22 in the United States, Davis Company reiterates its commitment to innovation and trust in Potain cranes.*

Davis Company, a general contractor in fast-growing Reno, Nevada, has purchased the first Potain Hup M 28-22 self-erecting crane in the United States, once again leading the country in the adoption of innovative self-erecting cranes.

The company first invested in a Potain crane back in 2005, when it purchased the first Igo MA 21 in North America. A decade and a half later, the 2 USt capacity crane continues to make daily appearances at job sites throughout Nevada and California, the two states the company operates in since 1971.

According to Dennis Davis, founder and owner of Davis Company, it’s the day-in, day-out reliability and outstanding performance of his Potain Igo MA 21 that guided his decision to add one the newest Potain self-erecting Hup model to its fleet.

“These Potain cranes are just amazing,” Davis said. “We’re excited about our new Hup M 28-22 and its new features. We’ll put it to work building apartments, retirement housing and motels as soon as it is delivered. Its small footprint and easy operation make it perfect for the projects we undertake.”

The Hup M 28-22 is the third model from the Hup self-erecting crane range and the first to prioritize mobility — symbolized by the M in its name. The new design of the Hup M 28-22 provides best-in-class compactness. The model is only 38 ft long when folded, enabling work in narrow, restricted job sites, as well as making it easy to transport from site to site.

“The Hup M 28-22’s features are impressive,” said Kelly Hadland, CEO at Compass Equipment, the Gilbert, Arizona-based dealer that will supply the crane to Davis Company. “It offers a long radius, strong capacities and a tall height under hook for a crane that is completely self-contained. One experienced person will be able to deliver and erect this crane on their own with no additional trucks.”

Hadland is most excited about the crane’s self-steering axles, which will enable the crane to get closer to the job site.

“Additionally, the increased jib offsets, the smaller transport dimensions, the hydraulic outriggers with an on-board battery pack and all the great features included in new Hup models are all exciting features of this new model,” he said.

The Hup M 28-22 has a 92 ft jib and features two load charts, each with 16 configurations, which is unique to this category of self-erecting cranes, enabling it to be easily adapted for a range of job site applications. The crane has a maximum capacity of 2.4 USt and can lift 1,874 lbs at its 92 ft jib end.

Davis Company’s Hup M 28-22 delivery is expected shortly after CONEXPO 2020, in late March.

Customers attending the Las Vegas show can preview the Potain Hup M 28-22 on display at Manitowoc’s stand (#F6144). The crane was first introduced at Batimat 2019 in Paris, in November last year.

**To learn more about the Hup M 28-22,** [**click here**](https://manitowoccranes.com/en/cranes/potain/self-erecting/igo-m-self-erecting/Hup-M-28-22-US)**.**

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ABOUT THE MANITOWOC COMPANY, INC.   
The Manitowoc Company, Inc. (“Manitowoc”) was founded in 1902 and has over a 117-year tradition of providing high-quality, customer-focused products and support services to its markets and its 2019 net sales were approximately $1.83 billion. Manitowoc is one of the world's leading providers of engineered lifting solutions. Manitowoc, through its wholly-owned subsidiaries, designs, manufactures, markets, and supports comprehensive product lines of mobile telescopic cranes, tower cranes, lattice-boom crawler cranes, and boom trucks under the Grove, Manitowoc, National Crane, Potain, Shuttlelift and Manitowoc Crane Care brand names.

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