­NEWS RELEASE

October 10, 2019

**National Crane announces ALT Sales as an Elite Dealer**

* *Manitowoc recognized the National Crane dealer for its superior commitment to its customers, ensuring that they have the highest machine uptime in the field.*
* ALT Sales met the criteria to reach Elite Dealer status due to having excellent parts availability, superior services and the most up-to-date National Crane equipment.

The Richfield, Ohio-based dealer ALT Sales Corporation (ALT Sales), a member of the ALL Family of Companies, is the newest National Crane Elite Dealer. The announcement was made by Manitowoc at the International Construction and Utility Equipment Exposition (ICUEE), where two new National Crane boom trucks were on display.

The recognition has been earned by only two dozen other dealers in North America. It honors National Crane dealers who have a proven track record of exceptional parts availability, efficient service offered by extensively trained technicians and a premium, up-to-date equipment portfolio.

“We’re pleased to announce that ALT Sales reached the high standards required to earn the Elite Dealer status,” said Christopher Kornelly, manager regional sales, Manitowoc Crane Care. “National Crane customers are the big winners of this achievement, as now they’ll have easier access to parts and to the most up-to-date equipment while counting on great aftermarket services, provided by master level technicians. ALT Sales will help us ensure customers have superior machine uptime.”

Over the years of being a National Crane dealer, ALT Sales has shown a commitment to its customers. It has also built a close relationship with the Manitowoc team, as the dealership stays up to date with the latest advancements with the crane manufacturer. National Crane representatives met with ALT Sales staff and visited its location, signing off on the proper tooling, people and workspace to achieve Elite Dealer status.

“We are so appreciative to be recognized by National Crane,” said Josh Bacci, general manager, ALT Sales. “It isn’t a one-time thing. It’s a continuous commitment to excellence, one that will benefit our customers for years to come.”

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ABOUT THE MANITOWOC COMPANY, INC.   
The Manitowoc Company, Inc. (“Manitowoc”) was founded in 1902 and has over a 116-year tradition of providing high-quality, customer-focused products and support services to its markets and its 2018 net sales were approximately $1.8 billion. Manitowoc is one of the world's leading providers of engineered lifting solutions. Manitowoc, through its wholly-owned subsidiaries, designs, manufactures, markets, and supports comprehensive product lines of mobile telescopic cranes, tower cranes, lattice-boom crawler cranes, and boom trucks under the Grove, Manitowoc, National Crane, Potain, Shuttlelift and Manitowoc Crane Care brand names.

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