­ NEWS RELEASE

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**Manitowoc appoints Leavitt Cranes as newest Potain tower crane dealer in Washington and Oregon**

Manitowoc Cranes has appointed a new Potain self-erecting crane dealer, Leavitt Cranes. The company will sell and support the cranes in Washington and Oregon, as well as providing consultation and training. The Washington-based company, a division of Pacific Northwest Company, has an extensive history of equipment sales and rentals in the region, which will enable it to leverage an already diverse customer base and years of sales, service and training experience for Potain customers.

Erick Zampini, general manager at Leavitt Cranes, said that the company is focused on continually improving all aspects of its business, which includes adding quality brands that excel in offering solutions to its customers.

“We are very excited to become an official Potain self-erecting crane dealer and look forward to a long and prosperous relationship,” Zampini said. “Self-erecting cranes offer a lot of benefits that can boost our customers’ efficiency and productivity. They are easy to transport, erect and operate, and they can cover a lot of a job site from their compact footprints. We are extremely optimistic about their impact in this region.”

Self-erecting cranes are gaining popularity in North America, as contractors are increasingly realizing their benefits, particularly for applications such as residential homebuilding, smaller construction projects, utility work and more. Potain’s Hup and Igo ranges are rapidly changing the lifting aspect of projects not only in North America, but also across the globe.

“Leavitt Cranes is a highly regarded company that brings a lot of knowledge and experience to the industry,” said Mike Heacock, vice president, sales-tower cranes at Manitowoc. “Potain customers expect the highest levels of service and support on the market, and we are confident that Leavitt Cranes has the kind of seasoned expertise that can make a real difference for lifting companies.”

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ABOUT THE MANITOWOC COMPANY, INC.

Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lifting solutions with manufacturing, distribution, and service facilities in 20 countries. In the United States, the Grove, Manitowoc, National Crane, Potain and Shuttlelift brands are sold and serviced by Grove US, LLC, a wholly owned subsidiary of The Manitowoc Company, Inc. In 2018, Manitowoc’s net sales totaled $1.8 billion, with over half generated outside the United States.

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