­CAPTION RELEASE

November 28, 2019

**Manitowoc appoints new French Potain dealer: Axyom**

Manitowoc Cranes has appointed Axyom, a French construction equipment sales company, as a new distributor of Potain self-erecting cranes in northern France. Based in Normandy, Axyom will expand its offering to customers by incorporating the Potain Igo, Igo T and Hup self-erecting crane ranges.

Jean-Baptiste Dubois, general manager of Axyom, explains: “We have many clients in the construction sector, and the Potain self-erecting range will perfectly complement their needs; we know they will be well-received in the market.”

Axyom is well-established in northern France and has a team of almost 50 people, including a quality after-sales service force with experienced technicians on-hand.

With this new distribution partnership, Manitowoc now has a dynamic network of 13 distributors in France.

Axyom is expecting its first delivery – an Igo M 14 – in the beginning of 2020.

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**Image caption:** Jean-Baptiste Dubois, general manager of Axyom, and Alexandre Chanteclair, sales manager of Potain, at Batimat Paris 2019.

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ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company, Inc. (“Manitowoc”) was founded in 1902 and has over a 116-year tradition of providing high-quality, customer-focused products and support services to its markets and its 2018 net sales were approximately $1.8 billion. Manitowoc is one of the world's leading providers of engineered lifting solutions. Manitowoc, through its wholly-owned subsidiaries, designs, manufactures, markets, and supports comprehensive product lines of mobile telescopic cranes, tower cranes, lattice-boom crawler cranes, and boom trucks under the Grove, Manitowoc, National Crane, Potain, Shuttlelift and Manitowoc Crane Care brand names.

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