­NEWS RELEASE

November 5, 2019

**Manitowoc launches Potain Hup M 28-22 at Batimat 2019**

* *The Hup M 28-22 is the first model in the revolutionary Potain Hup range to champion mobility, providing the best job site access capabilities in its class.*
* *The new self-erecting crane features a permanent ballast, a double-steering axle and a transport length of just 11.6 m.*
* *Having been previewed at bauma, the crane is officially being launched at Batimat, with orders being accepted and first deliveries expected in early 2020.*

Manitowoc has officially launched its new Potain Hup M 28-22 at Batimat 2019. The crane was first previewed at bauma 2019 and is now receiving orders, with first deliveries expected for early 2020.

The Hup M 28-22 is the third model from the groundbreaking Hup self-erecting crane range but the first to prioritize mobility — denoted by the M in its name. The new design of the Hup M 28-22 provides best in class compactness. The model is only 11.6 m (38 ft) long when folded, enabling work in narrow, restricted job sites, as well as making it easy to transport from site to site.

The Hup M 28-22 also features the most advanced transport equipment with double steering axles. It has a 28 m (92 ft) jib and features two load charts, each with 16 configurations, which is unique to this category of self-erecting cranes, enabling it to be easily adapted for a range of job site applications. The crane has a maximum capacity of 2.2 t (2.4 USt) and can lift 850 kg (1,874 lbs) at its 28 m (92 ft) jib end.

**Best-in-class mobility, productivity and versatility**

Versatility is delivered with the crane’s raised jib that offers four positions: horizontal, 10°, 20°and even 30°. These functions give the crane a height under hook range between 20 m (65 ft) and 31 m (101 ft). Folding or extending the jib is a swift and straightforward operation, with the Hup M 28-22 offering convenient configurations for both short and long jib lengths.

Operator productivity on the Hup M 28-22 is maximized through Manitowoc’s remote-control unit. The remote system features a large, colored screen with easy to use navigation and optimized ergonomics for operator comfort. Its Smart Set-up software delivers on-screen information about automatic folding and unfolding of the crane from the crane’s remote.

The Smart Set-up software is a key asset for this new generation of self-erecting cranes, especially with the Drive Control functionality: three selectable profiles for operators that vary the working speed of the crane to suit the application. On top of that, the micro-speed function delivers slow, high-precision hoisting. New features also allow the user to steer the wheels and manage the crane’s hydraulic elevation.

**Booth E54, Hall 5B**

“As one of the best gathering places for the French construction industry, Batimat is the perfect place to officially launch the Hup M 28-22,” says Stéphane Giraudo, Manitowoc’s sales director for tower cranes in France. “Manitowoc always presents its latest self-erecting crane innovations at the tradeshow, and we know that the Hup M 28-22 — with its small dimensions, ability to be deployed by one person and operated with our innovative Smart Set-up software — will be warmly received by the market.”

This year’s show takes place between November 4-8 in Villepinte, Paris. Visitors are invited to attend the Manitowoc booth (E54 in Hall 5B) where they will be able to see the folded Hup M 28-22 up close. Manitowoc’s extensive distribution network is also present at the trade fair to welcome all interested visitors.

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ABOUT THE MANITOWOC COMPANY, INC.

The Manitowoc Company, Inc. (“Manitowoc”) was founded in 1902 and has over a 116-year tradition of providing high-quality, customer-focused products and support services to its markets and its 2018 net sales were approximately $1.8 billion. Manitowoc is one of the world's leading providers of engineered lifting solutions. Manitowoc, through its wholly-owned subsidiaries, designs, manufactures, markets, and supports comprehensive product lines of mobile telescopic cranes, tower cranes, lattice-boom crawler cranes, and boom trucks under the Grove, Manitowoc, National Crane, Potain, Shuttlelift and Manitowoc Crane Care brand names.

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