NEWS RELEASE

August 7, 2018

**Manitowoc expands coverage in North Dakota with   
Hayden-Murphy**

Manitowoc has expanded Hayden-Murphy’s coverage of Grove and Manitowoc cranes to include North Dakota. The Minneapolis-based company now offers full sales, rentals, aftermarket parts and service for the entire state of North Dakota. The move strengthens Manitowoc’s dealer network in the region.

Len Kirk, President/CEO for Hayden-Murphy, said that the company is well equipped to increase Manitowoc’s success in North Dakota.

“Hayden-Murphy’s excellent customer support expertise have given us this opportunity. We have earned a stellar reputation of support over the years across North America. We are now able to sell, rent and support the entire line of Manitowoc and Grove cranes in North Dakota and continue to support our existing customers.”

Hayden-Murphy sales representative, Bob Brower, who resides in Fargo, will provide local support and sales expertise to customers in North Dakota.

“We’re very excited to partner with Hayden-Murphy in North Dakota,” said David Hull, vice president of North American sales for Manitowoc. “Manitowoc’s customers expect velocity, product innovation and outstanding customer service, and Hayden-Murphy will deliver on those expectations.”

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ABOUT THE MANITOWOC COMPANY, INC.

Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lifting solutions with manufacturing, distribution, and service facilities in 20 countries.  Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services. In 2017, Manitowoc’s net sales totaled $1.6 billion, with over half generated outside the United States.

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