NEWS RELEASE

April 11, 2018

**First pioneering Potain Hup cranes delivered in Russia**

* *Four Potain Hup 40-30 cranes are in the process of being delivered to a customer in Russia.*
* *The cranes are the first Hup models to be delivered in the country.*
* *The customer, a crane rental company, chose Potain Hup range because of their high capacity from a small package, height under hook, and versatility.*

Moscow-based crane rental company TOPKRAN-RENT has purchased four new Potain Hup cranes – the first to be sold in Russia. The well-established contractor has purchased four new Hup 40-30 self-erecting cranes. All four cranes will be put to work on a four-month project in the capital.

TOPKRAN-RENT is already familiar with the Potain self-erecting cranes from Manitowoc, having previously purchased several Igo 50 cranes – the biggest model in the Igo range. Like the previous cranes, the Hup range is well-suited to space-restricted job sites, with an added emphasis on providing superior lifting capacity at tall heights, increasing productivity for owners.

Mr. Vitaly Laptev, general director of TOPKRAN-RENT, said: “We chose the Hup cranes because of their high capacity from a relatively small package, and for their height under hook and versatility.”

The state-of-the-art Hup range was launched at bauma in April 2016, following a significant development period. The range was created with total cost of ownership advantages in mind, with increased speed, efficiency and versatility being the focuses of the design.

The Hup 32-27 was the prototype of the exclusive new range. It has a maximum capacity of 4 t while being able to lift 1 t at its jib end of 32 m. In September 2016, this was followed by the Hup 40-30, which has a longer jib end of 40 m. The Hup 40-30 features a telescopic mast for a range of working heights. This design boosts the height under hook attainable by the crane to 25.6 m (84 ft) in its “low position,” and 30 m (98 ft) when extended to its greatest height. The logistics are also improved, as no extra mast is required to install the crane.

Further versatility is delivered with the crane’s luffing jib that offers three positions: horizontal, 10° and 20°. These options give the crane a height under hook range of 20 m (65 ft) to 40 m (131 ft). Shortening or extending the jib is a swift and straightforward operation, with the Hup 40-30 offering convenient configurations for both short and long jib lengths.

Agility on the job site is a key consideration for the new range. The Hup 40-30 has a high-performance slewing radius that allows it to be positioned closer to buildings. With a transport package that is only 14 m (46 ft) long when folded, the Hup 40-30 is easy to move from job site to job site.

TOPKRAN-RENT is a large-scale rental company in Russia for tower cranes, mobile cranes and crawler cranes. It is well-established in Moscow but covers the entire country. Significant projects include helping to build the Fisht Olympic Stadium in Sochi, as well as the 45,000 capacity New Rubin Kazan Stadium in Kazan. Other projects include the construction of the CSKA stadium, the renovation of the Luzhniki stadium, as well as development of the Moscow metro.

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CONTACT

**Cristelle Lacourt** **Oliver Halls**

Manitowoc SE10

T +33 472 182 018 T +44 (0) 20 79 235 860

cristelle.lacourt@manitowoc.com oliver.halls@se10.com

ABOUT THE MANITOWOC COMPANY, INC.

Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lifting solutions with manufacturing, distribution, and service facilities in 20 countries. Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services. In 2017, Manitowoc’s net sales totaled $1.6 billion, with over half generated outside the United States.

THE MANITOWOC COMPANY, INC.

One Park Plaza – 11270 West Park Place – Suite 1000 – Milwaukee, WI 53224, USA

T +1 920 684 4410

[**www.manitowoc.com**](http://www.manitowoccranes.com/)**­**