NEWS RELEASE

April 9, 2018

**Italian rental company adds first Grove all-terrain crane**

* *Farioli purchases a GMK5200-1, its first Grove all-terrain crane.*
* *Customer highlights the ease of maneuverability and fuel economy of new addition.*

Italian rental company Farioli has purchased its first Grove all-terrain crane. The family-owned business, based in Novara in the north west of the country, bought a 200 t capacity GMK5200-1. Launched in 2015, the GMK5200-1 is a five-axle mobile crane with a 64 m main boom.

The GMK5200-1 was dispatched almost immediately to several important jobsites in the area. Most recently, it has been working for a leading real estate company on a new hotel at Milan’s Linate Airport, which is scheduled for completion in March 2018.

Domenico Minelli, Farioli’s crane operator for the GMK5200-1, said he was impressed with his company’s latest addition.

“The crane is performing very well,” he said. “Despite the lack of space on site, the GMK5200-1 maneuvers easily thanks to the Megatrak suspension and all-wheel steering. We also need a lot of accuracy and control in the lifts, and with Manitowoc’s Crane Control System I can adjust each function as needed. The fuel consumption is also much lower than expected.”

With CCS, the crane’s joystick functions are customizable for all functions (turning, hoisting, boom telescoping and jib operation). Responsive curves and operating speed can be also adjusted to the operator’s preference.

“We are really satisfied with the GMK5200-1,” says Stefano Farioli, owner of Farioli. “For our customers, keeping to schedule is paramount. It’s good to be able to offer the latest technology in a high-performance crane that allows them to meet their targets.”

Unique technology on the Grove GMK5200-1 includes the VIAB turbo retarder clutch, which helps prevent clutch burning and fluid overheating while providing wear-free starting and breaking. The crane also has a single engine to power both the carrier and super structure for better fuel economy and superior lifting performance.

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ABOUT THE MANITOWOC COMPANY, INC.

Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lifting solutions with manufacturing, distribution, and service facilities in 20 countries. Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services. In 2017, Manitowoc’s net sales totaled $1.6 billion, with over half generated outside the United States.

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