NEWS RELEASE

Date 2018

**Indonesian company PT Indonesia Pondasi Raya Tbk buys its first Potain cranes**

* *Construction company buys a Hup 32-27 self-erecting crane and an MC 310 K12 top-slewing crane.*
* *The Hup 32-27 is the first in Indonesia.*

Manitowoc recently held a ceremony to celebrate the handover of a Hup 32-27 self-erecting crane and an MC310 K12 tower crane to PT Indonesia Pondasi Raya (known locally as PT Indopora). These units are the first Potain additions to PT Indopora’s fleet, which currently numbers over 100 cranes, the majority of which are crawler and mobile cranes.

PT Indopora owner, Manuel, received the new cranes on behalf of his company, alongside representatives from Manitowoc, and Multicrane, the Potain dealer for Indonesia. Manuel said his company purchased the tower cranes to support the expansion of its business.

“We specialize in foundation work but, as our business has expanded we’ve taken on more projects that include above-ground construction, so we need tower cranes to support that work. A lot of the projects we’re involved with use precast construction, which can be quite heavy with all the fittings included, so we decided to opt for Potain tower cranes as they have some of the best load charts in the business.”

Both cranes are currently working at separate job sites in West Java. The Hup 32-27 arrived in December 2017, and is now deployed on the EcoHome project, a residential development that is part of the CitraRaya Tangerang integrated township. The groundbreaking Hup 32-27 is one of Potain’s newest self-erecting cranes and features more than 20 possible configurations with one mast, two telescoping heights, four jib positions and a potential partial jib configuration. The crane has a maximum capacity of 4 t. At its maximum radius of 32 m, it can lift 1 t.

The MC 310 K12 arrived in November 2017 and is lifting precast sections and other materials for the construction of a shopping mall in Taman Harapan Indah, Bekasi City. The MC 310 K12 has a maximum capacity of 12 t and at its maximum radius of 70 m it can lift 3.2 t.

Established in 1977, PT Indopora is an Indonesian construction company that works on a variety of building and infrastructure projects, including roads, bridges and underpasses.

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ABOUT THE MANITOWOC COMPANY, INC.

Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lifting solutions with manufacturing, distribution, and service facilities in 20 countries.  Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services. In 2017, Manitowoc’s net sales totaled $1.6 billion, with over half generated outside the United States.

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