NEWS RELEASE

January 10, 2018

**CB Construction calls in Potain for Malaysia’s largest mall**

* *Construction firm selects Potain MC 310 K12 for the coverage of its 70 m jib.*
* *Manitowoc’s strong reputation for safety and quality makes it an ideal partner says CB Construction’s managing director.*

CB Construction relies on Potain cranes for the mega projects it manages, such as the construction of Malaysia’s largest shopping mall for retail group AEON. The Seremban-based construction firm purchased an MC 310 K12 tower crane to help with superstructure work on the project, which will cover some 110,000 m2 and comprise five stories.

Eric Siow, managing director at CB Construction, said the company purchased its first Potain crane in 2014 and added the MC 310 K12 in June 2017, selecting it for the increased coverage of its 70 m jib.

“In Malaysia, Potain is known for its safety and quality. I can sleep better at night knowing a Potain crane is working on my job site,” he said.

The MC 310 K12 has a maximum capacity of 12 t and can lift up to 3.2 t at its 70 m jib end. On the AEON project loads for the crane include 2 t formwork sections. The MC 310 K12 is scheduled to stay at the job site for 10 months. It was supplied to CB Construction by IFT, a Potain dealer in Malaysia.

The new AEON mall in Nilai, which is located 50 km south of Kuala Lumpur, is set to open in 2018.

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ABOUT THE MANITOWOC COMPANY, INC.

Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lifting solutions with manufacturing, distribution, and service facilities in 20 countries.  Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services.  In 2016, Manitowoc’s net sales totaled $1.6 billion, with over half generated outside the United States.

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