­NEWS RELEASE

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**Grove showcases industry-leading GMK4100L-1 and GMK5150 cranes at GIS 2017**

* Manitowoc enjoyed a successful show at this year’s GIS, in Italy, where the company displayed two of its innovative all-terrain taxi cranes.
* The company also displayed its new MAXbase outrigger technology, which provides the cranes with more flexibility during erection and increased capacities during operations.

Manitowoc Cranes is celebrating a successful showing at the sixth edition of the Italian Cranes and Access and Heavy Transport Show (GIS) 2017 in Piacenza, Italy. During the three-day show, the company displayed a few of its industry-leading all-terrain cranes, the Grove GMK4100L-1 and GMK5150, which feature new taxi configurations for more efficient road travel.

Visitors to Manitowoc’s booth also had the chance to learn more about the company’s new MAXbase outrigger technology, which enables cranes to be set up on various types of outrigger bases, providing the cranes with more flexibility during erection and increased capacities during operations.

GIS 2017 ran from October 5 – 7, and was attended by more than 9,000 visitors. The event covered three hectares of exhibition space and showcased cutting-edge machines and technology from over 300 companies. GIS is regarded as one the most important European trade shows for the construction industry.

Davide Camperi, sales manager for Manitowoc mobile cranes in Italy, said that the event was a great opportunity for Manitowoc to not only showcase its cranes, but also for the company to connect with its customers, learn about their needs and help them earn a higher return on investment.

“Our goal is to increase Manitowoc’s participation in the Italian mobile cranes market by offering our industry-leading products and services that will help our customers increase their efficiency and profitability,” Camperi said. “This is the *Manitowoc Way* at work, which means putting our dealers and clients at the center of our business.”

**Powerful partners**

Grove’s Italian partners received awards during the trade show for “Best Rental Companies” in Italy. The winners of the Italian Lifting and Transportation Awards 2017 were revealed during a gala dinner. Several well-known companies were recognized for their professionalism, development and strategic role in the Italian economy.

VOITH, another of Grove’s partners in the region, was also part of the exhibition. A representative from the company spent all three days with Grove customers, explaining the features of the VIAB Turbo Retarder found on the all-terrain models, as well as the new Secondary Water Retarder, which uses liquid from the crane’s cooling system and shares braking force along the entire drive line.

**Strong showing**

The 100 t capacity, four-axle taxi Grove GMK4100L-1 all-terrain crane features a 60 m boom, the best load charts in its class and a narrow, 2.55 m-minimum width. Its compact design makes it easy to maneuver on the narrowest of job sites. The new single-engine concept on the GMK4100L-1, with the latest EUROMOT 4/Tier 4 Final engine, reduces fuel consumption to a minimum. Using ECO mode, the GMK4100L-1 is the most fuel efficient crane in its class.

The five-axle GMK5150 has a 150 t capacity, making it the leader in its class. It features a 51 m boom with a maximum counterweight of 45 t. The crane is also powered by a single engine, reducing the overall weight and allowing it to carry more counterweight. In addition, the crane benefits from the laser-hybrid welding technology in place at the Wilhelmshaven, Germany plant, which increases welding precision and creates booms that both weigh less and perform better. (A version of the crane with a 60 m boom, the GMK5150L, is also available and already becoming a best seller in the market.)

“The whole Grove team appreciates all efforts made for GIS 2017 to be an enormous success. We are confident that the show will lead to great deals in the near future,” Camperi said.

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CONTACT

**Andreas Cremer** **Damian Joseph**

Manitowoc SE10

T +49 4421 294 4276 T +1 312 548 8441

andreas.cremer@manitowoc.com damian.joseph@se10.com

ABOUT THE MANITOWOC COMPANY, INC.
Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lifting solutions with manufacturing, distribution, and service facilities in 20 countries. Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services. In 2016, Manitowoc’s net sales totaled $1.6 billion, with over half generated outside the United States.

THE MANITOWOC COMPANY, INC.

2400 S. 44th Street - PO Box 66 - Manitowoc, WI 54221, USA

T +1 920 684 4410

[**www.manitowoc.com**](http://www.manitowoccranes.com/)**­**