­NEWS RELEASE

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**Massive Potain fleet constructing blockbuster residential project in Regensburg, Germany**

* *13 Potain tower cranes, including a Potain GTMR 386, six MDT 218s, one MDT 192, three MDT 178s, one MDT 162 and one MD 120 are working on the large-scale construction project.*
* *The topless cranes were chosen for their ability to work close to one another, and for their simple and quick assembly.*

A fleet of 13 Potain tower cranes is helping to build a new residential and commercial district in Regensburg, Germany. The new district, named “Das DÖRNBERG,” is only miles from Regenburg’s historic old town, which has been a UNESCO World Cultural Heritage since 2006.

The cranes are currently working on the first construction phase, in which they are transforming a 250,000 m2 railway area. One self-erecting crane and 12 top-slewing cranes, with load capacities up to 10 t and jib radii up to 65 m, are working at the site. The cranes include a Potain GTMR 386, six MDT 218s, one MDT 192, three MDT 178s, one MDT 162 and one MD 120.

Due to the job site’s tight quarters, the cranes are working extremely closely to each other. Plattling-based Moser Baumaschinen, the company handling the lifting work, chose the fleet of topless cranes to enable operators to swivel the cranes’ jibs over one another and lift in conjunction. Also, the company chose the cranes for their simple and quick assembly, which reduce setup time and therefore keep construction costs low.

Moser Baumaschinen provided the cranes to several contractors that are all handling lifting work on the project: Neumarkt-based Max Bögl; Wermelskirchen-based August Schmidt; and a consortium that consists of Regensburg-based Guggenberger Bau and Dietlikon, Switzerland-based Implenia Hochbau.

Mario Moser, one of the managing directors of Moser Baumaschinen, explained the choice in cranes:

"We have been a Potain partner for many years, and through our relationship with such an innovative crane manufacturer, we are able to supply large construction sites with our rental cranes. The Potain top-slewing cranes in particular are quick to assemble, powerful and have very little downtime,” he said. "It was our large range of topless cranes, including the MDT 218, that helped us win the Dörnberg contract. In the future, we are also planning to invest more in our top-slewing crane fleet."

Moser Baumaschinen has been selling and leasing cranes and machines for the construction industry for more than 45 years. Its rental crane fleet is currently comprised of 375 Potain cranes, 75 of which are top-slewing cranes. With four locations in Southern Germany (Plattling, Maxhütte-Haidhof, Altenmarkt and Allershausen) Moser serves customers all over Bavaria.

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ABOUT THE MANITOWOC COMPANY, INC.
Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lift solutions with manufacturing, distribution, and service facilities in 20 countries. Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services. In 2016, Manitowoc’s revenues totaled $1.6 billion, with over half of these revenues generated outside the United States.

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