NEWS RELEASE

June 1, 2017

**Manitowoc appoints new sales director for the Philippines**

Manitowoc Cranes has appointed Michael Macatangay to a new role as sales director for the Philippines, in charge of both sales and Manitowoc Crane Care customer support for the company’s full product range. This includes the growing population of Grove mobile cranes, Manitowoc crawler cranes and Potain tower cranes that number approximately 500 in the country.

As an experienced Manitowoc leader, Macatangay will use his new position to build stronger business relationships with customers. He will report directly to Marco Zucchet, Manitowoc’s director of sales and customer service for tower cranes in Asia-Pacific, and also indirectly to Teo Yew Boon, Manitowoc’s director of sales for mobile and crawler cranes. Both Zucchet and Teo are based in Singapore.

“I am very excited to take on this new role. I want us to work even more closely with our customers, and strengthen our aftersales efforts for all our brands,” said Macatangay. “I also want us to build on our position as one of the leading crane suppliers in the Philippines.”

In addition to building closer ties with customers, Macatangay will also work with local Philippine governmental authorities on all relevant matters, as well as represent Manitowoc at conferences, trade fairs, networking events and more.

“Quality customer service is at the heart of our business, and this position will allow me to take a broader approach to our work and improve our company offerings across the board.”

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ABOUT THE MANITOWOC COMPANY, INC.

Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lift solutions with manufacturing, distribution, and service facilities in 20 countries. Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services. In 2016, Manitowoc’s revenues totaled $1.6 billion, with over half of these revenues generated outside the United States.

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