NEWS RELEASE

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**Kesar Constructions uses Potain MCi 85 A to build mall in India**

* *Company selected Potain for its quality and reliability as well as the fact the crane is built locally in India.*

Founded in 2000 and based in the Indian state of Madhya Pradesh, Kesar Constructions specializes in residential, commercial, and industrial projects. In 2013, the company bought its first Potain crane, an MCi 85 A. The unit was selected off the back of its reputation for reliability and productivity and Sumer Singh Rathore, owner of Kesar Constructions, liked the fact it was built locally.

“We decided on the MCi 85 A because it is manufactured in India and that meant we didn’t have to wait long for delivery,” he said. “More importantly, we don’t want to take any chances on quality and reliability, and we wanted a crane that can endure the harsh seasonal weather we have. That made Potain a natural choice.”

Having completed a luxury high-rise residential building on Race Course Road, Gwalior, the MCi 85 A is currently working a little further down the same road, constructing the DB Mall, a large retail development with three basement floors and four above-ground levels. The MCi 85 A lifts 1.3 t at its maximum jib end of 50 m and has a maximum capacity of 5 t.

Having been impressed with the reliability of the MCi 85 A and the responsiveness of the Manitowoc Crane Care team, Kesar Constructions has since added a second Potain, a refurbished HD 16A self-erecting crane. This unit is currently working on the development of the Madhya Pradesh Police Housing Corporation, an 18-month project.

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ABOUT THE MANITOWOC COMPANY, INC.

Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lift solutions with manufacturing, distribution, and service facilities in 20 countries. Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services. In 2016, Manitowoc’s revenues totaled $1.6 billion, with over half of these revenues generated outside the United States.

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