**MANITOWOC REAFFIRMS THE QUALITY OF ITS EQUIPMENT WITH EXTENDED WARRANTY OFFER**

25th April 2016 – Manitowoc, one of the world’s largest providers of lifting equipment for the global construction industry, is offering a ***One Year Free Warranty Extension*** on all new Grove GMK all-terrain cranes financed through Manitowoc Finance during the month of April 2016.

“This offer is a testament to the quality of Manitowoc equipment,” states David Pengelly, Global Head, Manitowoc Trade Finance. “We are confident that our cranes will exceed our customers’ expectations, and we want to offer financing solutions that make it even easier for them to acquire the equipment they need.”

Manitowoc Finance delivers financing solutions tailored to Manitowoc cranes and customer business needs through Manitowoc’s collaboration with DLL, one of the world’s leading providers of asset-based financial solutions. The partnership began in 2002 and is now present in 36 countries across the globe. Manitowoc Finance is committed to helping customers manage their costs and optimize their return on investment by paying for equipment over a period of time while earning income with it.

“When it comes to acquiring equipment, customers want options,” states Jeffrey Gocken, Global Program Manager, DLL. “Our goal is to provide financing solutions that give them end-of-term flexibility to choose whether they want to purchase the equipment, renew their lease, return the crane or upgrade to a new model.”

In response to the growing trend of usage-based agreements, Manitowoc Finance offers operating lease agreements for those looking to lower their monthly rental expenses. This can be especially valuable for customers when they are considering sourcing for specific projects. Manitowoc Finance also offers attractive financing solutions for used cranes.

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**Facts about Manitowoc Finance:**

* **One in every four** cranes is sold through Manitowoc Finance.
* Manitowoc is the only crane manufacturer with a **global** financial solutions provider – Manitowoc Finance is available in **30+** countries across **5** continents.
* **288** people around the world support Manitowoc Finance.
* Manitowoc Finance has funded over **8,500** cranes since program inception in 2002.
* Over **half a billion tons** of lifting support is provided by Manitowoc Finance cranes.

**About The Manitowoc Company, Inc.**

Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lift solutions with 49 manufacturing, distribution, and service facilities in 20 countries.  Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services.  In 2015, Manitowoc’s revenues totaled $1.9 billion, with over half of these revenues generated outside the United States.

**About DLL**

DLL is a global financial solutions partner working in Agriculture, Food, Healthcare, Clean Technology, Automotive, Transportation, Construction, Industrial Equipment and Office Technology. We collaborate with equipment manufacturers, dealers and distributors to enable businesses to obtain and use the assets they need to contribute meaningfully to the world. DLL delivers original, integrated financial solutions to support the asset life cycle, including leasing, vendor finance, commercial finance and remarketing. In addition, we offer mobility solutions, factoring and consumer finance. DLL’s 5,500 members support its partners in more than 35 countries. The company is a wholly owned subsidiary of Rabobank Group. For more information, visit [www.dllgroup.com](http://www.dllgroup.com).

**For further information or interviews, please contact:**

Europe, Middle East and Africa

Claire MURAT

claire.murat@manitowoc.com

Americas

Jay BUECHLER

jay.buechler@manitowoc.com

Asia Pacific

Fong-Kiat PHUA

fongkiat.phua@manitowoc.com