­NEWS RELEASE

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**Manitowoc brings GMK4100L to Expomin 2016 in Chile**

Manitowoc will bring its versatile Grove GMK4100L all-terrain crane to Expomin 2016, from April 25-29 at the Espacio Riesco in Santiago, Chile (booth number 26-E). The event is the largest mining trade show in the region, growing exponentially since 1990 to host more than 80,000 attendees and 1,600 exhibitors during last year’s edition.

Expomin 2016 will mark the reintroduction of Manitowoc Cranes in Latin America as a standalone company following the separation from its foodservice division in March. In addition to the GMK4100L, the company will be presenting a host of information on its products and latest innovations in lifting technology and specialized support services for the region.

“Our customers and partners in South America countries have been incredible allies in our success and expansion into the region,” said Cristian A. Galaz, Manitowoc’s vice president of sales and marketing in South America. “In the last few years we’ve grown into a large network of lifting solutions for the important industries of the continent, such as energy, infrastructure and, of course, mining.”

The Grove all-terrain crane GMK4100L is one of the most advanced and versatile cranes available today in Latin America. The crane is the long-boom version of the popular GMK4100 all-terrain crane. It features a 60 m main boom versus the 52 m boom on the standard version, and it can lift an impressive 1.6 t at 48 m radius. At just 10.7 m long, the crane’s carrier, which includes all-wheel steering and suspension, is compact and highly maneuverable, making it ideal for congested job sites. The crane also features Grove’s latest ergonomically optimized GMK chassis cab and the Manitowoc-engineered CraneSTAR fleet management system.

**Crane Care in Latin America**

Manitowoc’s booth at Expomin 2016 will also feature one of the company’s mobile service vehicles, which provide on-site assistance to crane owners and operators, even in the most remote locations. The vehicle is part of a growing network of support services developed by Manitowoc to deliver on South America’s specific needs.

The service vehicles are fully-equipped Dodge RAM 3500 pickup trucks, with technology and tools to provide maximum support to crane owners when they are on the job site. With two technicians on board, the support trucks are complete mobile workshops.

“We are in a mining region and it can be very time-consuming and expensive to transport cranes to shop for repairs, service or upgrades,” Galaz said. “Having our mobile support trucks is a great benefit, especially to those working in demanding mining conditions, because Manitowoc can arrive on site to help replace a part or solve a technical problem very quickly.”

According to Galaz, Manitowoc Crane Care’s team helps increase efficiency for customers in the region. With the service trucks, response times for customer requests decrease significantly.

“Establishing our mobile Manitowoc Crane Care service has allowed us to be even better prepared to assist our clients in the field,” he said. “The trucks are equipped with all necessary tools to support our partners, as well as the best available technology to support our technicians.”

Chile was the first country in Latin America to establish the mobile Manitowoc Crane Care service trucks, having introduced them in 2014.

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CONTACT

**Amy Marten** **Ricardo Rosa**

Manitowoc SE10

T +1 920 683 6345 T +1 312 548 8444

amy.marten@manitowoc.com ricardo.rosa@se10.com

ABOUT THE MANITOWOC COMPANY, INC.
Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lift solutions with 49 manufacturing, distribution, and service facilities in 20 countries. Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services. In 2015, Manitowoc’s revenues totaled $1.9 billion, with over half of these revenues generated outside the United States.

MANITOWOC CRANES

2401 South 30th Street - PO Box 70 - Manitowoc, WI 54221-0070

T +1 920 684 6621

[**www.manitowoccranes.com**](http://www.manitowoccranes.com)**­**