­NEWS RELEASE

 March, 18, 2016

**Multi-Crane International BV buys new Potain MDT 308 A**

Leading Dutch-based crane provider Multi-Crane International BV recently purchased a new Potain MDT 308 A. The tower crane will help the company to meet increased demand from customers for high lifting capacity cranes.

The MDT 308 A was dispatched in January and is now working at a job site in Amsterdam. The Potain crane is operating at the construction site of a six-storey apartment complex where it is lifting building materials weighing 7 t using a 40 m jib.

“We already have lots of Potain cranes in our fleet and have always been extremely satisfied with their consistent performance and reliability,” says Ralph Breijer, director of Multi-Crane International BV. “We selected this crane because it offers excellent lifting capacity and is easy to set-up and dismantle. The crane’s strong load chart and large flat-top meet our rental fleet requirements and will contribute to the successful build of the new apartment complex.”

Potain’s MDT 308 A is a top-slewing tower crane that offers a maximum jib length of 70 m and a maximum lifting capacity of 12 t. The Potain crane also features SmartCom, an electronic control system which provides the operator and service technician with information such as how long the crane was operated for, how long the hoisting, trolley winches and slewing mechanism were operated for as well as the number of brake applications for those three mechanisms. SmartCom is an extremely useful tool for preventative maintenance. The information is displayed on an on-board computer screen.

Multi-Crane International BV is based in Alphen aan den Rijn, the Netherlands, and was founded in 1991. This year marks the company’s 25th anniversary. Multi-Crane International BV trades mainly in Potain tower cranes and has a rental fleet of approximately 50 cranes.

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ABOUT THE MANITOWOC COMPANY, INC.
Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lift solutions with 49 manufacturing, distribution, and service facilities in 20 countries. Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services. In 2015, Manitowoc’s revenues totaled $1.9 billion, with over half of these revenues generated outside the United States.

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