 SALES ANNOUNCEMENT

June 14, 2016

**Grove GMK4100L-1 makes its mark at bauma 2016**

One of Manitowoc’s most sought-after all-terrain cranes, the Grove GMK4100L-1, has increased its popularity further at this year’s bauma with a high number of sales to crane rental and heavy equipment companies. The crane was launched at the end of February and has proved a great success at the trade show, which was held in Munich, Germany, in April.

“These sales demonstrate that the Grove GMK4100L-1 is one of the modern success stories of the all-terrain crane introductions,” said Andreas Cremer, global product director for all-terrain cranes and truck-mounted cranes at Manitowoc. “The Grove GMK4100L-1 delivers the best load charts in its class plus its compact design and lower fuel consumption all equates to a better return on investment for our customers. This crane sets a new benchmark for taxi cranes and we look forward to introducing further innovations and pushing the boundaries of what all-terrain cranes can do.”

One of the largest crane orders received was placed by the crane rental company Al-Mesallam who purchased five machines, with additional companies from the Middle East also placing orders of the GMK4100L-1.

Among the confirmed sales made to the Middle East, several cranes were also ordered by companies based in Europe. Wiesbauer GmbH & Co. KG, a German crane rental company, decided to purchase a GMK4100L-1 because they have bought Grove cranes in the past and have always been satisfied with their performance. “We have operated Grove cranes for many years and have always been impressed with their high performance and reliability,” said Jochen Wiesbauer general manager at Wiesbauer GmbH & Co KG. “We are confident that this new crane will deliver excellent performance and that it is fully equipped for our needs.”

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ABOUT THE MANITOWOC COMPANY, INC.   
Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lift solutions with 49 manufacturing, distribution, and service facilities in 20 countries.  Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services. In 2015, Manitowoc’s revenues totaled $1.9 billion, with over half of these revenues generated outside the United States.

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