 NEWS RELEASE

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**Kuwait’s Integrated expands fleet with purchase of 24 Grove cranes**

Kuwait’s Integrated Logistics Co, (also known as Integrated) one of the largest heavy lift crane rental companies in the Middle East, has expanded its fleet with the delivery of 24 new Grove all-terrain cranes. The Grove additions will help the company to expand their fleet to serve the projects in the region, particularly from the petrochemical, oil and gas industry.

Integrated placed the order for 24-units with Manitowoc during a visit to the company’s factory in Wilhelmshaven, Germany in April last year. The cranes in this order include ten GMK4100L models, ten GMK5130-2 models, two GMK6300Ls and two GMK6400s. The majority of new purchases will be sent to work in Kuwait on refineries.

Jassim Mustafa Boodai, chairman & managing director of Integrated, said his company has to rapidly expand its lifting fleet to meet the market demand, especially in the oil and gas industry where high output levels requires lots of support work for cranes at production facilities.

“We have achieved substantial growth in our company and as a result we’re purchasing more Manitowoc cranes to capitalize on the growing work levels in the oil and gas market,” he said. “By expanding our fleet and developing our relationship with Manitowoc, we’ve established Integrated as a rental market leader in Kuwait. We plan to continue adding more cranes and growing the company to keep up with the fast-changing market and to meet future demands.”

The Grove GMK4100L is a highly manoeuvrable 100 t capacity crane with a 60 m main boom that can access almost any job site thanks to its compact dimensions and unique MEGATRAK suspension system with all-wheel steering. The GMK5130-2 all-terrain crane has a capacity of 130 t and a 60 m main boom while the 400 t capacity Grove GMK6400 also offers a 60 m main boom, but is better-known for its strength, being the strongest crane on six axles in the market. It also features the self-rigging capacity enhancement MegaWingLift attachment for greater lifting capability, particularly when the boom is working at a steep angle. The GMK6300L has a capacity of 300 t and offers a 60 m main boom and a maximum tip height of 113 m when working with its full complement of jib attachments.

“Integrated is a key player in the oil and gas market and strives to have the best equipment in its fleet to meet the demanding requirements that many job sites in this region have,” said Waleed Raouf, regional sales manager at Manitowoc Cranes Middle East. “This sale is significant for Manitowoc because it cements our relationship with Integrated and further strengthens our market-leading position as the number one supplier of all-terrain cranes in Kuwait.”

Integrated is the largest crane rental company in Kuwait and its cranes are often used further afield, particularly for projects in Qatar and Saudi Arabia which requires long distance travel. The latest units join the company’s large fleet of over 600 cranes which includes mobile cranes ranging from 25 t to 1,200 t capacity and crawler cranes ranging from 50 t to 2,300 t capacity. Established in 2005, Integrated is not only the largest crane rental company in Kuwait, it is also the leading company in cargo handling and heavy transportation.

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ABOUT THE MANITOWOC COMPANY, INC.   
Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lift solutions with 49 manufacturing, distribution, and service facilities in 20 countries.  Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services. In 2015, Manitowoc’s revenues totaled $1.9 billion, with over half of these revenues generated outside the United States.

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