 NEWS RELEASE

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**Manitowoc partners with Tidd Ross Todd to strengthen support services in Australia**

* Tidd Ross Todd (TRT) will handle all sales and service for Manitowoc mobile and crawler cranes in Queensland
* Move follows TRT’s purchase of local company B&N Crane Repairs
* The new venture will employ Manitowoc-trained technicians.

Manitowoc Cranes is joining forces with Tidd Ross Todd (TRT) to give customers in Australia improved service and support for the company’s lineup of crane products.

Hamilton, New Zealand-based Tidd Ross Todd will be the new Manitowoc dealer for Queensland, Australia. The move comes after the TRT’s recent purchase of B&N Crane Repairs (B&N), which has expanded and improved TRT’s service and support capabilities. The expanded TRT will offer full repair, breakdown and rebuild services, and improved technical availability in the region. Heading operations for TRT will be Troy Hand, general manager service and parts; and Phil Chadwick, general manager, crane sales.

Speaking about the new set-up, Troy Hand said:

“There’s a really positive buzz in the air with this move. B&N has been growing its presence in the local market in recent years and becoming part of TRT will allow the business to grow further still. Cranes from Manitowoc are already popular in this part of Australia but we’re looking forward to working directly with the company to grow the population even more.”

John Stewart, general manager of Manitowoc Australia said the new partnership would enable the company to operate more efficiently and improve customer support efforts.

“Manitowoc Cranes is always looking to improve its operations in Australia. This new partnership with TRT, especially after its purchase of B&N, will provide superior service to customers throughout the lifecycles of their cranes,” he explained. “We’re especially improving our support on the ground, combining the expertise of Manitowoc’s great technicians with world-class workshop facilities.”

The new venture will employ Manitowoc-trained technicians and repair specialists and operate out of Manitowoc’s Lytton Road facility in Brisbane, while TRT will have the full distribution rights to Manitowoc crawler and mobile cranes throughout Queensland. The new partnership became effective on May 2, 2016.

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ABOUT THE MANITOWOC COMPANY, INC.   
Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lift solutions with 49 manufacturing, distribution, and service facilities in 20 countries.  Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services. In 2015, Manitowoc’s revenues totaled $1.9 billion, with over half of these revenues generated outside the United States.

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