NEWS RELEASE

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**Ningxia company invests in Grove crane to help it thrive in China’s competitive climate**

Ningxia Wang Thai Engineering Machinery Co., Ltd. is a crane rental company in China that has developed a strong working partnership with Manitowoc over several decades. Despite the industry’s ups and downs, the company has relied heavily on the hallmark quality of Manitowoc cranes to attract clients and keep its business competitive.

Most recently, the company acquired a Grove GMK6300L all-terrain crane, following expansive research of both international and domestically-produced 300 t capacity all-terrain cranes. The company took delivery of the Grove unit in October last year. Ningxia Wang Thai Engineering chose the GMK6300L for its boom’s versatility and the advantages it brings in supporting a wide range of operations spanning wind power, chemical, industrial and general construction-related activities. The crane’s ability to extend its 80 m main boom length up to 117 m with its maximum complement of jib makes the GMK6300L the longest-reaching all-terrain crane in the 300 t-class.

Other terrain-friendly features such as its excellent off-road, all-wheel independent suspension system, MEGATRAK, and its advanced chassis design were other positive factors to the acquisition. Ningxia Wang Thai Engineering also preferred the Mercedes Benz engines specified with the crane.

“Leveraging the capability of the GMK6300L, we can take on more projects than other companies,” explained Tang Ming Wang, general manager of Ningxi Wang Thai Engineering. “In the next few years, the rapid development of urban construction, infrastructure development and other projects will lead to huge demand for lifting equipment, particularly for all-terrain cranes. The Grove GMK6300L has a longer main boom length than other six-axle cranes, which means that while other companies might need a bigger crane, we can maneuver our GMK6300L in compact construction sites more flexibly and that gives us a greater competitive advantage.”

Jim Cui, vice president of Manitowoc Cranes in China, said the GMK6300L highlighted Manitowoc’s long-running commitment to industry-leading product quality.

“Product quality has remained one of our key principles ever since we started out in business back in 1902. Although China’s lifting industry – and the whole construction machinery industry – has contracted in recent years, Manitowoc remains focused on continuously enhancing product value, developing products with more functionality and features so that our customers get a better return on investment with their cranes.”

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ABOUT THE MANITOWOC COMPANY, INC.
Founded in 1902, The Manitowoc Company, Inc. is a multi-industry, capital goods manufacturer with 80 manufacturing, distribution, and service facilities in 25 countries. The company is recognized globally as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry. Manitowoc is also one of the world's leading innovators and manufacturers of commercial foodservice equipment, which includes 23 market-leading brands of hot- and cold-focused equipment. In addition, both segments are complemented by a slate of industry-leading product support services. In 2015, Manitowoc’s revenues totaled $3.4 billion, with approximately half of these revenues generated outside of the United States.

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