NEWS RELEASE

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**Potain and Locabens to feature Brazilian-made crane
at the Concrete Show 2015**

Manitowoc and Locabens Equipment will feature the locally built 5 t (5.5 USt) capacity Potain MCT 85 tower crane at the Concrete Show South America 2015 in São Paulo, Brazil (booth E233). The event is the second largest of its kind in the world and takes place August 26-28 at the São Paulo Expo. Organizers expect even more visitors this year than the 30,000 that attended the show in 2014.

The MCT 85 is the successor to the MCi 85 that held the worldwide title of Potain’s best-selling tower crane for more than a decade. The new model has a higher free-standing height, increased working speed, simplified assembly, broad load curves and lower power consumption. It has a maximum jib length of 52 m (171 ft) and a tip load of 1.1 t (1.2 USt), offering better operational versatility.

Paulo Carvalho, Locabens’s technical director, said his company is proud to offer its customers in Brazil and other countries in Latin America the region’s most popular tower crane.

“It’s the most sought-after crane for residential projects for many reasons,” he said. “The MCT 85 has features and capacities that set it apart from competitors. It’s fast and easy to set up, and it has the ideal combination of reach and capacity to work in the growing construction sector in Brazil and neighboring countries.”

Didier Bigay, Manitowoc’s tower crane regional sales manager for South America, said the recently launched MCT 85 offers a number of enhancements in design and functionality over its predecessor, making it the most advanced Potain topless tower crane available to Brazil.

“The MCT 85 is tailored to customer needs in the region,” he said. “For example, it has a compact frame, which makes for easy transportation in Latin America’s somewhat demanding roads.”

Built at Manitowoc’s facility in Passo Fundo, Brazil, the MCT 85 can be purchased through Finame, a low-interest financing option made available by BNDES, Brazil’s development bank. More information on financing options will be available at Locabens booth at the show.

**Enduring partnership**

With more than 56 years in the construction equipment business, Locabens has been a Potain specialist in Brazil for more than 15 years. The dealer and rental company provides a large array of equipment and support services to customers in the country. Its customers can rely on first-rate technical support, available in any part of the country or region, aided by its long-lasting partnership with Manitowoc. Together both companies assist customers with a comprehensive parts stock and fast repair services.

“Potain is known for its reliability and functionality, a reputation shared across Manitowoc-made cranes,” Carvalho added. “Potain customers are not only purchasing a product from Locabens and Potain, they’re buying a package of solutions as well, with the best support available to Potain owners in Brazil and Latin America.”

**Some of the MCT 85 features include:**

• Efficient erection

• Mono block counter jib with win sail plates that can be folded for transport

• City design: rope reeving is carried out on the ground

• Mast adopts standard bases of MC range

• Modular jib with lengths from 20 m to 52 m (66 ft to 171 ft)

• Tip load of 1.4 t at 50 m (1.5 USt at 164 ft) and 1.1 t at 52 m (1.2 USt at 171 ft)

• Free-standing height of up to 47.6 m (156 ft) height under hook

• Optional features include cab AC, dialog visual indicators and wind anemometer,

and automatic cartridge lubrication

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ABOUT THE MANITOWOC COMPANY, INC.
Founded in 1902, The Manitowoc Company, Inc. is a multi-industry, capital goods manufacturer with 92 manufacturing, distribution, and service facilities in 25 countries. The company is recognized globally as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry. Manitowoc is also one of the world's leading innovators and manufacturers of commercial foodservice equipment, which includes 24 market-leading brands of hot- and cold-focused equipment. In addition, both segments are complemented by a slate of industry-leading product support services. In 2014, Manitowoc’s revenues totaled $3.9 billion, with approximately half of these revenues generated outside of the United States.

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