NEWS RELEASE

July 9, 2015



Manitowoc appoints new Potain dealer in Russia

Newly created company and partner of the Rentakran Group, Capital Crane LLC, has been appointed as an official dealer for Potain cranes in Russia, distributing both top-slewing and self-erecting cranes.

Capital Crane is based in Moscow and utilizes Rentakran’s existing workshop, covering 400 m2, as well as their own spare parts stock. The company will offer a number of services including sales for new and used Potain tower cranes. It also has facilities in Krasnodar (South of Russia), Ekaterinburg (Ural Mountain region) and intends to develop activity in St Petersburg.

Jean-Claude Doucene, Manitowoc sales director in Russia, said: "We are extremely happy to have a second dealer in Russia distributing Potain cranes. I am confident we will have a strong partnership with Capital Crane, and we expect to increase our presence in this vast market as a result. Capital Crane also holds an ample stock of spare parts and is staffed by skilled maintenance technicians so we can ensure our customers are welltaken care of."

Customer services that Capital Crane will provide include crane installation plans, supervision of crane erection, full crane erection, trouble shooting and maintenance with qualified technicians.

“We are glad to be a part of strong and dynamic company like Manitowoc,” said Aleksander Alekseev, Capital Crane commercial director. “No doubt, our long-term experience with Potain cranes opens before us a new horizon for a successful future. Potain cranes are popular in Russia, especially the 8 t capacity top-slewing cranes MDT178, MC175B and the 10 t MC235B, as well as the Igo 50 and Igo T 85 self-erecting cranes. We believe that our cooperation with Manitowoc will be fruitful for both companies.”

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ABOUT THE MANITOWOC COMPANY, INC.   
Founded in 1902, The Manitowoc Company, Inc. is a multi-industry, capital goods manufacturer with 92 manufacturing, distribution, and service facilities in 25 countries. The company is recognized globally as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry. Manitowoc is also one of the world's leading innovators and manufacturers of commercial foodservice equipment, which includes 24 market-leading brands of hot- and cold-focused equipment. In addition, both segments are complemented by a slate of industry-leading product support services. In 2014, Manitowoc’s revenues totaled $3.9 billion, with approximately half of these revenues generated outside of the United States.

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