NEWS RELEASE

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**Integrated Logistics Company buys Grove cranes in Kuwait**

Mega moves are a daily exercise for the largest crane rental company in Kuwait, Integrated Logistics Company (ILC), which relies on a fleet of 17 new Grove all-terrain cranes to serve the high demand for heavy-lifting cranes in the region.

ILC’s latest purchase of 10 Grove GMK4100L cranes expands the company’s expansive fleet of over 500 cranes, including mobile cranes ranging from 25 t to 1200 t and crawler cranes ranging from 50 t to 1600 t capacity. The 100 t capacity Grove GMK4100L features a 60 m boom on a compact four-axle carrier that can travel on most highways without the need for special permits.

The market demand for crane capacities of up to 100 t is high, and Saleh Al-Huwaidi, CEO of ILC, explained why the additional Grove cranes are an invaluable addition to their fleet.

“Our Grove cranes are strong, reliable, and have exceptional resale value,” he said. “We recently bought 17 new Groves, including 10 GMK4100L cranes last year, as well as three GMK5130-2 and four GMK6300L all-terrain cranes in 2013, in order to keep up with demand for upcoming projects in the region. The four-axle model is compact in size and has a longer boom compared to other cranes of similar capacity.”

The Grove cranes work on a variety of projects including oil and gas, fertilizer and petrochemical plants, steel structures, refineries, wind turbines and power construction projects. During each project, the cranes are in operation daily for up to 24 months.

The Grove GMK4100L is highly maneuverable and can reach almost any job site thanks to its MEGATRAK suspension system and all-wheel steer. The cranes were delivered by Equipment Company W.L.L, one of the leading distributors in Kuwait for construction and industrial machines.

“ILC is a key player in the Kuwaiti market which is always striving to have the best equipment in its fleet to meet the differing array of job both in the State of Kuwait and to a lesser extent in both the Eastern Region of Saudi Arabia and Qatar,” said Waleed Raouf, Grove crane sales manager, Manitowoc Middle East.

Established in 2005, ILC has over 2,500 employees with operations spread across the region. It is a leading company in heavy-lift cargo handling, erection of heavy lifts and transportation of large cargo. ILC’s cranes are regularly maintained in the workshop based in Kuwait, and the company plans to add more cranes to its Grove fleet in the future.

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ABOUT THE MANITOWOC COMPANY, INC.
Founded in 1902, The Manitowoc Company, Inc. is a multi-industry, capital goods manufacturer with 92 manufacturing, distribution, and service facilities in 25 countries. The company is recognized globally as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry. Manitowoc is also one of the world's leading innovators and manufacturers of commercial foodservice equipment, which includes 24 market-leading brands of hot- and cold-focused equipment. In addition, both segments are complemented by a slate of industry-leading product support services. In 2014, Manitowoc’s revenues totaled $3.9 billion, with approximately half of these revenues generated outside of the United States.

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