NEWS RELEASE

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**Manitowoc to showcase best-in-class cranes at Excon 2015**

At Excon 2015, visitors to Manitowoc’s booth will see two best-in-class cranes from Potain and Grove. The company will be showcasing the cranes at booth #OD15 in the outdoor area during South Asia’s largest construction equipment and technology trade fair, which takes place November 25 - 29 at the Bangalore International Exhibition Centre. The event is expected to attract over 800 exhibitors and 32,000 visitors from across the globe.

In response to the growing Asian crane market, Manitowoc will showcase its Potain MCT 85 topless tower crane and Grove GMK6300L all-terrain crane. The MCT 85 is gaining a reputation in the region for accelerating construction schedules and working well on job sites with tight space limitations. The GMK6300L is one of the world’s best-selling cranes, due to its best-in-class boom length and capacity.

Raman Joshi, managing director of Manitowoc Cranes India, said the features of these two cranes are ideal for job sites in the region as they have been proven to improve return on investment for their owners.

“The Potain MCT 85 and the Grove GMK6300L cranes are designed and constructed to deliver maximum production and performance with minimum running cost,” he said. “As we see them deployed across India and the rest of Asia, we expect them to increase efficiency and help companies win more jobs.”

Also on the stand, Manitowoc will provide visitors with a host of information on the many services it offers to customers, including Manitowoc Crane Care, Manitowoc Finance and Lift Solutions. Manitowoc representatives will also be at the booth to answer customer questions and help companies determine the crane models that best suit their individual applications.

**Potain MCT 85**Manitowoc introduced the Potain MCT 85 to the Indian market at the end of 2014, unveiling the crane to customers at the bC India trade fair. Several companies have already purchased the crane and report that its additional reach, greater flexibility and stronger hoisting ability are delivering more efficient operations on the job sites on which they work.

The MCT 85 is the successor to the MCi 85, one of Potain’s most popular cranes of recent times. The new model has a higher free-standing height, increased working speed, simplified assembly, broad load curves and lower power consumption. It has a maximum jib length of 52 m and a tip load of 1.1 t, offering better operational versatility.

The MCT 85 is a practical unit designed for easier transportation, with its entire top portion able to travel on just two trucks. Assembly is easier too as most of the pre-assembly work happens at the factory before the crane is delivered to the customer. For example, the counter jib and tower head are pre-assembled as a single component and can be erected in one piece. Connecting the jib is simplified through the use of rapid pin-connectors. This means the entire tower crane’s upperworks is connected in just two sections.

**Grove GMK6300L**The 300 t capacity Grove GMK6300L all-terrain crane is one of Manitowoc’s biggest success stories. It features a class-leading 80 m main boom and independent all-wheel steering. The cab is considered to be the most comfortable and advanced in the industry.

Besides offering exceptional reach, the crane is also relatively compact and offers excellent on-site flexibility with a choice of five available outrigger positions, more than any other crane in this capacity class. It also features Grove’s unique MEGATRAK independent suspension, as well as all-wheel steer for easier navigation of job sites.

“We picked these cranes from the entire Manitowoc lineup to showcase at Excon because their features are ideal for the Indian market,” Joshi said. “We are excited to talk with customers face-to-face at the event and help them come up with solutions that will improve their business and increase their ROI.”

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ABOUT THE MANITOWOC COMPANY, INC.   
Founded in 1902, The Manitowoc Company, Inc. is a multi-industry, capital goods manufacturer with over 100 manufacturing, distribution, and service facilities in 24 countries. The company is recognized globally as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading product support services. In addition, Manitowoc is one of the world’s leading innovators and manufacturers of commercial foodservice equipment, which includes 24 market-leading brands of hot- and cold-focused equipment. In 2013, Manitowoc’s revenues totaled $4.0 billion, with more than half of these revenues generated outside of the United States.

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