NEWS RELEASE

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**FUVI takes first Potain MCT 205 topless tower crane in Vietnam**

The first Potain MCT 205 topless tower crane in Vietnam has been installed at FUVI International’s headquarters in Ho Chi Minh City. The crane will be used inside FUVI’s factory to transfer pallets of formwork from the production line to the storage yard and to load and unload trucks. It will also be for live demonstrations to show customers how the company’s formwork system operates.

Established in 1994, Forming Universal Vietnamese Innovations (FUVI) specializes in designing and manufacturing formwork products for the construction industry. Through a program of continuous innovation and improvement, FUVI has become one of Vietnam’s largest developers of frames, supporting systems, scaffolding and formwork solutions in its domestic market and across Southeast Asia.

This growth has increased material-handling needs at FUVI’s facility and the company purchased the MCT 205 topless tower crane to replace a forklift that was previously used to stack pallets in the yard. The crane has been configured with a 1.6 m mast, 60 m jib and at a working height of 38.4 m. Loads for the MCT 205 weigh approximately 5 t.

“The topless design makes the MCT 205 ideal for use inside our factory,” explains Cai Minh Giac, director of sales and engineering at FUVI International. “The crane was easy to set up and we are very pleased with its performance so far. It has made moving pallets much faster and we’ve been able to clear more space in the stock yard because we can stack pallets in taller vertical stacks rather than on the ground. It also allows us to load trucks directly for shipment.”

With a focus on speedy assembly, the complete upperworks for the MCT 205 can be assembled in four lifts as the heaviest pick is just 7.9 t. The full jib can be installed in a single lift. Attention has also been paid to transportation with three jib sections capable of fitting inside a single standard container.

The Potain MCT 205 is manufactured at Manitowoc’s Zhangjiagang factory in China for faster delivery to customers across Asia. The crane has a maximum capacity of 10 t and can be mounted on either 1.6 m or 2 m mast systems. There is also a choice of two winches for the crane, the 60 LVF 25, which has a rope capacity of 550 m, or the more powerful 75 LVF 25, which has an 895 m rope capacity is and perfect for high-rise construction projects.

When configured on the 1.6 m mast system, the MCT 205 can be equipped with up to 60 m of jib and the capacity at the jib end is 2.2 t. When mounted on the 2 m mast system the crane can be equipped with up to 65 m of jib, while the capacity at the jib end is 1.75 t. With both mast systems, the crane can be configured for floor climbing, allowing it to boost its working height as building work progresses.

FUVI’s MCT 205 is supported by national dealer for Potain cranes, Minh Chi Co., Ltd (MNC). Headquartered in the country’s capital, Hanoi, MNC has experience in selling and supporting lifting equipment through its team of highly-trained service technicians who operate nationwide and meet the standards required for Manitowoc’s customer support program, Manitowoc Crane Care.

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Founded in 1902, The Manitowoc Company, Inc. is a multi-industry, capital goods manufacturer with 92 manufacturing, distribution, and service facilities in 25 countries. The company is recognized globally as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry. Manitowoc is also one of the world's leading innovators and manufacturers of commercial foodservice equipment, which includes 24 market-leading brands of hot- and cold-focused equipment. In addition, both segments are complemented by a slate of industry-leading product support services. In 2014, Manitowoc’s revenues totaled $3.9 billion, with approximately half of these revenues generated outside of the United States.

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