­CAPTION RELEASE

May 4, 2018

**Valente wins “Best Self-Erecting Cranes Sales Progression” award**

Long-term Potain partner Valente Grue Assistance has received the Manitowoc Award for “Best Self-Erecting Cranes Sales Progression 2017” after achieving outstanding sales results last year.

Valente was presented with the award by Manitowoc executive vice president Aaron Ravenscroft during an awards ceremony at Intermat Paris 2018. Orlando Mota, vice president of sales for Europe and Africa at Manitowoc, was also present to give the award.

Established in 1979, Valente is a leading tower crane sales and rental company based in Belley, near Lyon. The company has represented Potain since 1996 and now operates a fleet of 400 Potain tower cranes, which it supplies to customers across the Rhône Alpes region.

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ABOUT THE MANITOWOC COMPANY, INC.

Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lifting solutions with manufacturing, distribution, and service facilities in 20 countries. Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services. In 2017, Manitowoc’s net sales totaled $1.6 billion, with over half generated outside the United States.

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