­CAPTION RELEASE

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**Potain’s longest serving dealer recognized at Intermat Paris**

Manitowoc has recognized its longest-serving distribution partner for Potain tower cranes at Intermat Paris 2018. Luxembourg dealer ELWE has been selling Potain cranes for 66 years, having begun its partnership with the French crane brand in 1952.

ELWE was presented the award during a ceremony at the Manitowoc booth. Company chairman René Weidig was there to receive the award from Manitowoc executive vice president Aaron Ravenscroft.

“It’s heartening to see that Potain is still ahead of the competition in Europe. We will do everything we can to ensure this continues in Luxembourg. Our partnership is as strong as ever,” said Weidig.

ELWE still has a copy of the contract that Faustin Potain signed when they established the partnership.

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ABOUT THE MANITOWOC COMPANY, INC.   
Founded in 1902, The Manitowoc Company, Inc. is a leading global manufacturer of cranes and lifting solutions with manufacturing, distribution, and service facilities in 20 countries. Manitowoc is recognized as one of the premier innovators and providers of crawler cranes, tower cranes, and mobile cranes for the heavy construction industry, which are complemented by a slate of industry-leading aftermarket product support services. In 2017, Manitowoc’s net sales totaled $1.6 billion, with over half generated outside the United States.

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